



## **Marketing Report: Local Business Occupation Strategy**

**Development:** Focal Point, Billingshurst, Fouracres Rd, RH14 9FF

**Reporting Period:** October 2023 – April 2026

**Prepared by:** Goya Developments

**Date:** 22 April 2026

---

### **1. Executive Summary**

The report provides a concise overview of marketing activities undertaken to promote the occupation of the approved units to businesses within the Horsham District, including:

- Total number of enquiries received
- Summary of key marketing channels used

---

### **2. Marketing Strategy Overview**

#### **Key Objectives:**

- Promote units to locally based SMEs and expanding businesses
- Support economic growth within the district
- Ensure broad awareness across relevant sectors

#### **Target Audience:**

- Existing Horsham District businesses seeking expansion
- Start-ups and new enterprises based locally
- Sector-specific businesses (if applicable)



#### Channels Used:

- Email (HTML mailers) – The Email Bureau and Property Mailer have now sent 4 HTML mailers to businesses within the Horsham District, with 1 to 15 employees. Details of each HTML mailer with the creative asset below.
- Direct mail campaigns – the same HTML mailers were used to letter drop in Local Industrial Parks, including.... By our commercial agents.
- Local community sponsorship – we have provided advertising of the scheme in sports clubs including Billingshurst Football Club and Billingshurst Cricket Club, to provide more local exposure to the development.
- Commercial agents via online listings

### 3. HTML Email Marketing Campaigns

Detail all email campaigns sent to local businesses.

#### 3.1 Campaign Summary Table

| Date Sent                     | Campaign Name                  | Target Audience                                                                  | Number Sent           | Click Rate | Enquiries Generated |
|-------------------------------|--------------------------------|----------------------------------------------------------------------------------|-----------------------|------------|---------------------|
| 10 <sup>th</sup> Oct 2024     | Focal Point Launch             | Horsham District with 1 to 15 employees. RH12, RH13, RH14, RH20, BN5, BN18, BN44 | <b>2,274 contacts</b> | 333        | 4                   |
| 23 <sup>rd</sup> Oct 2025     | Focal Point Construction Start | Horsham District with 1 to 15 employees. RH12, RH13, RH14, RH20, BN5, BN18, BN44 | <b>2,274 contacts</b> | 251        | 10                  |
| 3 <sup>rd</sup> February 2026 | STEELS UP                      | Horsham District with 1 to 15 employees. RH12, RH13, RH14, RH20, BN5, BN18, BN44 | <b>2,274 contacts</b> | 323        | 12                  |
| May 2026 (date TBC)           | CLADDING UP                    | Horsham District with 1 to 15 employees. RH12, RH13, RH14, RH20, BN5, BN18, BN44 | <b>2,274 contacts</b> | TBC        | TBC                 |



### 3.2 Example HTML Mailer Content

Please find the 3 HTML mailer creative assets below that were sent out in html format on email as per the table above. NB: the 1<sup>st</sup> and 2<sup>nd</sup> HTML creative assets were the same.



### 4. Direct Mail Campaigns

At the same time as the HTML Mailers, our commercial agents printed the same HTML mailer and leaflet dropped in the Billingshurst Business Parks, including Gilmans and Daux Road. We also leaflet dropped on the Graylands Estate.

#### 4.1 Distribution Summary

| Date                      | Area Covered       | Number Distributed | Target Business Type           | Response Rate |
|---------------------------|--------------------|--------------------|--------------------------------|---------------|
| 10 <sup>th</sup> Oct 2024 | Focal Point Launch | 50                 | Within EG (III), B2 and B8 use | 1             |



|                                     |                                      |    |                                |     |
|-------------------------------------|--------------------------------------|----|--------------------------------|-----|
| 23 <sup>rd</sup> Oct<br>2025        | Focal Point<br>Construction<br>Start | 50 | Within EG (III), B2 and B8 use | 2   |
| 3 <sup>rd</sup><br>February<br>2026 | STEELS UP                            | 50 | Within EG (III), B2 and B8 use | 1   |
| May 2026<br>(date TBC)              | CLADDING UP                          | 50 | Within EG (III), B2 and B8 use | TBC |

## 4.2 Mailer Content Summary

Leaflet Mailer was identical to the HTML mailers shown in section 3.2 of this report.

## 5. Engagement with Local Community

We provided matchday sponsorship, and were the shirt sponsor for Billingshurst FC, arranged via Ian Bennett, Chairman of BFC. Please see creative asset showing our involvement on matchday for BFC:



At Billingshurst Cricket Club, we provided a sponsorship to the club to run various junior coaching days, and for the pitch and nets maintenance budget. In return, we were allowed to provide Goya marketing boards around the pitch as below:





We have continued our sponsorship of the Cricket Club via Jon Alexander throughout the marketing period of Focal Point.

Via hosting events, match-day promotions, and attending matches, we wanted Focal Point to reach a geographically precise audience and engraining Focal Point within the community fabric of Billingshurst.

## 6. Enquiries and Activity (Month-by-Month)

Please find month by month enquiry summary with Enquiries Schedules attached showing the local occupiers that responded to our commercial agents via the marketing techniques used above.

| Month       | Enquiries Received | Viewings Conducted | Offers Made | Units Let |
|-------------|--------------------|--------------------|-------------|-----------|
| Oct 2023    | 11                 | 0                  | 0           | 0         |
| Dec 2023    | 5                  | 0                  | 0           | 0         |
| Jan 2024    | 6                  | 0                  | 0           | 0         |
| Mar 2025    | 8                  | 0                  | 0           | 0         |
| May 2025    | 3                  | 0                  | 0           | 0         |
| June 2025   | 0                  | 0                  | 0           | 0         |
| July 2025   | 3                  | 0                  | 0           | 0         |
| August 2025 | 3                  | 0                  | 0           | 0         |
| Sept 2025   | 0                  | 0                  | 0           | 0         |
| Oct 2025    | 7                  | 0                  | 0           | 0         |
| Nov 2025    | 7                  | 0                  | 0           | 0         |
| Jan 2026    | 2                  | 0                  | 0           | 0         |
| Feb 2026    | 8                  | 0                  | 0           | 0         |
| March 2026  | 2                  | 4                  | 3           | 0         |
| April 2026  | 5                  | 2                  | 2           | 0         |



## 6.2 Commentary

The enquiries show a consistent demand from local businesses mainly from Billingshurst, Horsham, Cranleigh and Pulborough. The main interest has come from occupiers like B&W Loud Speakers, based in Southwater, The Printed Word based in Graylands, EEP based in Dunsfold, Mole Valley Stores based across the road in Billingshurst and Lambs Bricks based in Billingshurst.

There have been national occupiers such as EVRI and Samworth Bros looking to move their Horsham District branches also.

---

## 8. Conclusion

Confirm that reasonable and proactive steps have been taken to market the units to businesses within the Horsham District.

---

## SCHEDULE OF ENQUIRIES

**PROPERTY:** Platts RAB, Billingshurst

**CLIENT:** Goya / Hillwood

**DATE:** October 2023

Unit 1: 3,788 sq.ft

Unit 2: 2,615 sq.ft

Unit 3: 2,066 sq ft

Unit 4: 1,915 sq ft

Unit 5: 9,913 sq ft

Unit 6: 6,899 sq ft

Unit 7: 7,964 sq ft

Unit 8: 8,417 sq ft

Unit 9: 9,450 sq.ft

| COMPANY                                                      | DATE         | REQUIREMENT / LOCATION                  | COMMENTS                                                                             |
|--------------------------------------------------------------|--------------|-----------------------------------------|--------------------------------------------------------------------------------------|
| <b>Key Enquiries</b>                                         |              |                                         |                                                                                      |
| Gatewick Farm Storage (F2 – no)                              | October 2023 | 8,500 sq ft – Billingshurst & surrounds | Self storage operator. Want a finished unit. Freehold or leasehold. Need built unit. |
| First Natural Brands (A1 – maybe)                            | October 2023 | 8,000 sq ft Mid Sussex                  | Timing immediate so may not work. Based on the A23                                   |
| Expose Designs (2A1 – yes)                                   | October 2023 | 7 – 8,000 sq ft Mid Sussex              | Leasehold possibly freehold – Billingshurst and Mid-Sussex.                          |
| Sugg & Co Lighting (loss making and parent also loss making) | October 2023 | 4,000 sq ft - Mid Sussex                | Leasehold or freehold – Billingshurst.                                               |

## SCHEDULE OF ENQUIRIES



| COMPANY                                                                 | DATE         | REQUIREMENT / LOCATION              | COMMENTS                                                                                                      |
|-------------------------------------------------------------------------|--------------|-------------------------------------|---------------------------------------------------------------------------------------------------------------|
| Propak (B3..? TA company name?).                                        | October 2023 | 8-12,000 sq ft Mid Sussex           | Based on Horsham but are a relatively new expanding company on a budget rental. Tim to provide trading name.  |
| Vail Williams obo Chess Dynamics – defence industry. (Mikael Goldsmith) | Sept 2023    | 40 - 60,000 / Horsham and surrounds | Mid tech requirement looking in Horsham. Preferred option is Axis 24, Horsham. Timing is 2026 / 2027. Remove. |
|                                                                         |              |                                     |                                                                                                               |
|                                                                         |              |                                     |                                                                                                               |
|                                                                         |              |                                     |                                                                                                               |
|                                                                         |              |                                     |                                                                                                               |

## SCHEDULE OF ENQUIRIES



| COMPANY                                                   | DATE          | REQUIREMENT / LOCATION   | COMMENTS                                                                                                                |
|-----------------------------------------------------------|---------------|--------------------------|-------------------------------------------------------------------------------------------------------------------------|
|                                                           |               |                          |                                                                                                                         |
| <b>Monitor Enquiries</b>                                  |               |                          |                                                                                                                         |
| <b>MOT Juice</b>                                          | <b>Oct 23</b> | <b>5,000 / Specific</b>  | <b>Additional to Crawley but need up to 35 parking / training MOT.</b>                                                  |
| <b>Wickes</b>                                             | <b>Oct 23</b> | <b>20,000 / Specific</b> | <b>To discuss as alternate use. Cant look at Billingshurst Business Park due to restriction in favour of Nye/Covers</b> |
| <b>Mole Valley Stores<br/>C/O Cushman &amp; Wakefield</b> | <b>Oct 23</b> | <b>Specific</b>          | <b>LM engaged for additional storage for their nearby site. Looking at Billingshurst Business Park</b>                  |
| <b>Halo Accident Repair (3A1)</b>                         | <b>Oct 23</b> | <b>National / 3,500</b>  | <b>Target for national roll out. B2 user.</b>                                                                           |
| <b>Triumph</b>                                            | <b>Oct 23</b> | <b>Specific / 6,000</b>  | <b>May look for additional units in addition.</b>                                                                       |

## SCHEDULE OF ENQUIRIES

**PROPERTY:** Platts RAB, Billingshurst  
**CLIENT:** Goya / Hillwood  
**DATE:** December 2023

|                     |                     |
|---------------------|---------------------|
| Unit 1: 3,788 sq.ft | Unit 5: 9,913 sq ft |
| Unit 2: 2,615 sq.ft | Unit 6: 6,899 sq ft |
| Unit 3: 2,066 sq ft | Unit 7: 7,964 sq ft |
| Unit 4: 1,915 sq ft | Unit 8: 8,417 sq ft |
|                     | Unit 9: 9,450 sq.ft |

| COMPANY               | DATE          | REQUIREMENT / LOCATION | COMMENTS                                                                                                                                                           |
|-----------------------|---------------|------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Enquiries</b>      |               |                        |                                                                                                                                                                    |
| Xylem                 | Nov 23        | 10 – 14,000            | Currently based in Tunbridge Wells. Now looking south for a new premises. R&D use – water manufacturing facility and R&D. Not in a rush so middle of 2024 onwards. |
| GSF                   | Nov 23        | 8,000                  | National roll out for 2024 following acquisition. Going to hone in on their requirements in the New Year.                                                          |
| EVM UK                | Nov 23        | 20,000 on 2 acre       | Freehold, ruled out on feasibility. Minibus conversion and sales.                                                                                                  |
| Crown Herbal Products | November 2023 | 4,000                  | Immediate requirement so timing unlikely to work. Enquired on the Dunmoore scheme.                                                                                 |

## SCHEDULE OF ENQUIRIES



| COMPANY                                                   | DATE          | REQUIREMENT / LOCATION                  | COMMENTS                                                                                              |
|-----------------------------------------------------------|---------------|-----------------------------------------|-------------------------------------------------------------------------------------------------------|
| Bio- Crem<br>Carbon neutral crematoria                    | November 2023 | 3,000                                   | Drop off crematorium. Funeral Directors drop off the bodies and come back and collect the ashes.      |
| Gatewick Farm Storage                                     | October 2023  | 8,500 sq ft – Billingshurst & surrounds | Self storage operator. Want a finished unit. Freehold or leasehold.                                   |
| Expose Designs                                            | October 2023  | 7 – 8,000 sq ft Mid Sussex              | Leasehold possibly freehold                                                                           |
| Sugg & Co Lighting                                        | October 2023  | 4,000 sq ft - Mid Sussex                | Leasehold or freehold                                                                                 |
| Propak                                                    | October 2023  | 8-12,000 sq ft Mid Sussex               | Based on Horsham but are a relatively new expanding company on a budget rental.                       |
| Vail Williams obo Chess<br>Dynamics<br>(Mikael Goldsmith) | Sept 2023     | 40 - 60,000 / Horsham and surrounds     | Mid tech requirement looking in Horsham. Preferred option is Axis 24, Horsham. Timing is 2026 / 2027. |

## SCHEDULE OF ENQUIRIES



| COMPANY                  | DATE         | REQUIREMENT / LOCATION | COMMENTS                                                                                                          |
|--------------------------|--------------|------------------------|-------------------------------------------------------------------------------------------------------------------|
|                          |              |                        |                                                                                                                   |
|                          |              |                        |                                                                                                                   |
|                          |              |                        |                                                                                                                   |
| <b>Monitor Enquiries</b> |              |                        |                                                                                                                   |
| First Natural Brands     | October 2023 | 8,000 sq ft Mid Sussex | Timing immediate as need occupation early 2024 so may not work - Monitor                                          |
| MOT Juice                | Oct 23       | 5,000 / Specific       | Additional to Crawley but need up to 35 parking / training MOT.                                                   |
| Wickes                   | Oct 23       | 20,000 / Specific      | To discuss as alternate use. Can't look at Billingshurst Business Park due to restriction in favour of Nye/Covers |

## SCHEDULE OF ENQUIRIES



| COMPANY                                       | DATE   | REQUIREMENT / LOCATION | COMMENTS                                                                                           |
|-----------------------------------------------|--------|------------------------|----------------------------------------------------------------------------------------------------|
| Mole Valley Stores<br>C/O Cushman & Wakefield | Oct 23 | Specific               | LM engaged for additional storage for their nearby site.<br>Looking at Billingshurst Business Park |
| Halo Accident Repair                          | Oct 23 | National / 3,500       | Target for national roll out. B2 user.                                                             |
| Triumph                                       | Oct 23 | Specific / 6,000       | May look for additional units in addition.                                                         |

## SCHEDULE OF ENQUIRIES

**PROPERTY:** Platts RAB, Billingshurst

**CLIENT:** Goya / Hillwood

**DATE:** January 2024

Unit 1: 3,788 sq.ft

Unit 2: 2,615 sq.ft

Unit 3: 2,066 sq ft

Unit 4: 1,915 sq ft

Unit 5: 9,913 sq ft

Unit 6: 6,899 sq ft

Unit 7: 7,964 sq ft

Unit 8: 8,417 sq ft

Unit 9: 9,450 sq.ft

| COMPANY                   | DATE   | REQUIREMENT / LOCATION | COMMENTS                                                                                                                                          |
|---------------------------|--------|------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Enquiries</b>          |        |                        |                                                                                                                                                   |
| Technique Engineering Ltd | Jan 24 | 2-4,000                | Lift equipment company based Gillmans Industrial estate. They have a lease expiry coming up in November 2025. Details sent and awaiting feedback. |
| Plumridge and Peters Ltd  | Jan 24 | 2-4,000                | Signmaking company based at Gillmans Industrial estate. They have a lease expiry coming up in Sept 2025. Details sent and awaiting feedback.      |
| Cinch Self Storage        | Jan 24 | 15,000                 | Expansion led. Actively looking for new sites. Aggressive self-storage operators. Keen price per acre.                                            |
| c/o Jeremy Salter         | Jan 24 | 4,000-8,000            | Existing or new build. Shoreham and Billingshurst                                                                                                 |

## SCHEDULE OF ENQUIRIES



| COMPANY                                | DATE          | REQUIREMENT / LOCATION | COMMENTS                                                                                                                                                                                                                                                           |
|----------------------------------------|---------------|------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Wigwam Storage                         | Jan 24        | 10,000-15,000          | Freehold land preferred.                                                                                                                                                                                                                                           |
| City Fibre                             | Jan 24        | 3,000-6,000            | Regional roll out for data centre. Well funded. Remove.                                                                                                                                                                                                            |
| Sebden Steel                           | Dec 23        | 10,000- 15,000         | Looking for a leasehold building. Require a 150kva power supply and floor loading of 50KNm2. Billingshurst on the extremity of their search. <b>They need 10,000 sq ft of storage plus 1500 sq ft of offices and a small yard. Leasehold. More budget focussed</b> |
| Xylem                                  | Nov 23        | 10 – 14,000            | Currently based in Tunbridge Wells. Now looking south for a new premises. R&D use. Remove.                                                                                                                                                                         |
| Crown Herbal Products                  | November 2023 | 4,000                  | Immediate requirement so timing unlikely to work.                                                                                                                                                                                                                  |
| Bio- Crem<br>Carbon neutral crematoria | November 2023 | 3,000                  | Drop off crematorium. Funeral Directors drop off the bodies and come back and collect the ashes.                                                                                                                                                                   |

## SCHEDULE OF ENQUIRIES



| COMPANY                  | DATE         | REQUIREMENT / LOCATION                  | COMMENTS                                                                        |
|--------------------------|--------------|-----------------------------------------|---------------------------------------------------------------------------------|
| Gatewick Farm Storage    | October 2023 | 8,500 sq ft – Billingshurst & surrounds | Self storage operator. Want a finished unit. Freehold or leasehold              |
| Expose Designs           | October 2023 | 7 – 8,000 sq ft Mid Sussex              | Leasehold possibly freehold                                                     |
| Sugg & Co Lighting       | October 2023 | 4,000 sq ft - Mid Sussex                | Leasehold or freehold                                                           |
| Propak                   | October 2023 | 8-12,000 sq ft Mid Sussex               | Based on Horsham but are a relatively new expanding company on a budget rental. |
|                          |              |                                         |                                                                                 |
| <b>Monitor Enquiries</b> |              |                                         |                                                                                 |
| GSF                      | Nov 23       | 8,000                                   | National roll out for 2024 following acquisition.                               |

## SCHEDULE OF ENQUIRIES



| COMPANY                                                   | DATE      | REQUIREMENT / LOCATION              | COMMENTS                                                                                                          |
|-----------------------------------------------------------|-----------|-------------------------------------|-------------------------------------------------------------------------------------------------------------------|
| MOT Juice                                                 | Oct 23    | 5,000 / Specific                    | Additional to Crawley but need up to 35 parking / training MOT.                                                   |
| Wickes                                                    | Oct 23    | 20,000 / Specific                   | To discuss as alternate use. Can't look at Billingshurst Business Park due to restriction in favour of Nye/Covers |
| Mole Valley Stores<br>C/O Cushman & Wakefield             | Oct 23    | 13,000                              | MV engaged for additional storage for their nearby site. Looking at Billingshurst Business Park                   |
| Halo Accident Repair                                      | Oct 23    | National / 3,500                    | Target for national roll out. B2 user.                                                                            |
| Triumph                                                   | Oct 23    | Specific / 6,000                    | May look for additional units in addition.                                                                        |
| Vail Williams obo Chess<br>Dynamics<br>(Mikael Goldsmith) | Sept 2023 | 40 - 60,000 / Horsham and surrounds | Mid tech requirement looking in Horsham. Preferred option is Axis 24, Horsham. Timing is 2026 / 2027.             |

## SCHEDULE OF ENQUIRIES

**PROPERTY:** Focal Point, Platts RAB, Billingshurst

**CLIENT:** Goya / Hillwood

**DATE:** February 2025

Unit 1: 3,788 sq.ft

Unit 2: 2,615 sq.ft

Unit 3: 2,066 sq ft

Unit 4: 1,915 sq ft

Unit 5: 9,913 sq ft

Unit 6: 6,899 sq ft

Unit 7: 7,964 sq ft

Unit 8: 8,417 sq ft

Unit 9: 9,450 sq.ft

| COMPANY | DATE | REQUIREMENT / LOCATION | COMMENTS | ACTION |
|---------|------|------------------------|----------|--------|
|---------|------|------------------------|----------|--------|

| Enquiries     |        |                                    |                                                                                                                                       |  |
|---------------|--------|------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------|--|
| Blue Elephant | Feb 25 | South London and surrounds         | Currently in old premises and looking for something south of the M25.                                                                 |  |
| Leader Group  | Feb 25 | 6,000-8,000 West Sussex            | Flooring + bathroom company based in Hartlepool looking for a southern distribution hub as currently rely on a 3 <sup>rd</sup> party. |  |
| New Point     | Feb 25 | 6,000-8,000 Crawley & Horsham area | Contractor needing warehouse space for storage of equipment and maintenance of own vehicles. Details sent.                            |  |
| Just Equine   | Feb 25 | 6,000-8,000 West Sussex            | Equine shop in West Chiltington looking for a larger premises within the local area.                                                  |  |

## SCHEDULE OF ENQUIRIES



| COMPANY                   | DATE    | REQUIREMENT / LOCATION                                   | COMMENTS                                                                                                    | ACTION |
|---------------------------|---------|----------------------------------------------------------|-------------------------------------------------------------------------------------------------------------|--------|
| Fore Aviation             | Feb 25  | 4,000-8,000 Crawley & Surrounds                          | Local aviation company looking at LH and FH options. Have requested timings information.                    |        |
| Vets Canopy               | Feb 25  | 10,000<br>Guildford to Chichester or<br>Horsham to Alton | Initial feasibility for vets practice. E class.                                                             |        |
| Headlam                   | Feb 25  | 3,500 – 7,500<br>Horsham                                 | Horsham is focus at moment.<br>Have pushed and promoted scheme, one to monitor.<br>Trade counter.           |        |
| c/o Sadie King Alder King | Jan 25  | 35,000-50,000<br>Horsham plus 10                         | <b>Waiting date to meet with client.</b><br>Q4 preference for timing but we have been reported.<br>B8 user. |        |
| The Printed Word          | Dec 24  | 5,000-7,000                                              | Horsham & Surrounds. Would like to have 10 car spaces minimum.                                              |        |
| Berwicks of Horsham       | Sept 24 | 4,500-7,000                                              | Relocation of flooring company from Horsham. Looking for freehold or LH. Will require good profile.         |        |

## SCHEDULE OF ENQUIRIES



| COMPANY                                | DATE          | REQUIREMENT / LOCATION                  | COMMENTS                                                                                                                                                                                                                                                    | ACTION |
|----------------------------------------|---------------|-----------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------|
| Technique Engineering Ltd              | Jan 24        | 2-4,000                                 | Lift equipment company based Gillmans Industrial estate. They have a lease expiry coming up in November 2025. Details sent and awaiting feedback.                                                                                                           |        |
| Plumridge and Peters Ltd               | Jan 24        | 2-4,000                                 | Signmaking company based at Gillmans Industrial estate. They have a lease expiry coming up in Sept 2025. Details sent and awaiting feedback.                                                                                                                |        |
| Cinch Self Storage                     | Jan 24        | 15,000                                  | Expansion led. Actively looking for new sites. Aggressive self-storage operators. Keen price per acre.                                                                                                                                                      |        |
| <b>Monitor Enquiries</b>               |               |                                         |                                                                                                                                                                                                                                                             |        |
| Sebden Steel                           | Dec 23        | 10,000- 15,000                          | Looking for a leasehold building. Require a 150kva power supply and floor loading of 50KNm2. Billingshurst on the extremity of their search. They need 10,000 sq ft of storage plus 1500 sq ft of offices and a small yard. Leasehold. More budget focussed |        |
| Bio- Crem<br>Carbon neutral crematoria | November 2023 | 3,000                                   | Drop off crematorium. Funeral Directors drop off the bodies and come back and collect the ashes.                                                                                                                                                            |        |
| Gatewick Farm Storage                  | October 2023  | 8,500 sq ft – Billingshurst & surrounds | Self storage operator. Want a finished unit. Freehold or leasehold                                                                                                                                                                                          |        |

## SCHEDULE OF ENQUIRIES



| COMPANY | DATE | REQUIREMENT / LOCATION | COMMENTS | ACTION |
|---------|------|------------------------|----------|--------|
|---------|------|------------------------|----------|--------|

|                                                        |              |                                     |                                                                                                       |  |
|--------------------------------------------------------|--------------|-------------------------------------|-------------------------------------------------------------------------------------------------------|--|
| Propak                                                 | October 2023 | 8-12,000 sq ft Mid Sussex           | Based on Horsham but are a relatively new expanding company on a budget rental.                       |  |
| GSF                                                    | Nov 23       | 8,000                               | National roll out for 2024 following acquisition.                                                     |  |
| Mole Valley Stores<br>C/O Cushman & Wakefield          | Oct 23       | 13,000                              | MV engaged for additional storage for their nearby site. Looking at Billingshurst Business Park       |  |
| Triumph                                                | Oct 23       | Specific / 6,000                    | May look for additional units in addition.                                                            |  |
| Vail Williams obo Chess Dynamics<br>(Mikael Goldsmith) | Sept 2023    | 40 - 60,000 / Horsham and surrounds | Mid tech requirement looking in Horsham. Preferred option is Axis 24, Horsham. Timing is 2026 / 2027. |  |

## SCHEDULE OF ENQUIRIES

**PROPERTY:** Focal Point, Platts RAB, Billingshurst

**CLIENT:** Goya / Hillwood

**DATE:** May 2025

Unit 1: 3,788 sq.ft

Unit 2: 2,615 sq.ft

Unit 3: 2,066 sq ft

Unit 4: 1,915 sq ft

Unit 5: 9,913 sq ft

Unit 6: 6,899 sq ft

Unit 7: 7,964 sq ft

Unit 8: 8,417 sq ft

Unit 9: 9,450 sq.ft

| COMPANY | DATE | REQUIREMENT / LOCATION | COMMENTS | ACTION |
|---------|------|------------------------|----------|--------|
|---------|------|------------------------|----------|--------|

| Key Enquiries             |          |                                   |                                                                                                                                                                          |                                            |
|---------------------------|----------|-----------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------|
| Evri c/o LSH              | April 25 | 8,000-15,000 Horsham plus 5 miles | Sep 25 occupation. 15-20 parking spaces. Reported.                                                                                                                       |                                            |
| The Printed Word          | Dec 24   | 5,000-7,000                       | Horsham & Surrounds. Would like to have 10 car spaces minimum. Have requested updates and will want to meet on site when steels are up. Albeit strong preference for F/H |                                            |
| Joannas Boutique Tea Room | Apr 25   | Mid Sussex                        | Looking for production kitchen of around 2-4,000 sq ft. Meeting offered and looking at the units                                                                         | Awaiting confirmation of potential meeting |
| Hydropools Surrey         | Apri 25  | Mid Sussex                        | Seeking around 2-3,00 sq ft. Info sent and awaiting response but suspect looking at when build will commence.                                                            |                                            |

## SCHEDULE OF ENQUIRIES



| COMPANY                          | DATE     | REQUIREMENT / LOCATION             | COMMENTS                                                                                                                                    | ACTION |
|----------------------------------|----------|------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------|--------|
| Blue Elephant                    | Feb 25   | South London and surrounds         | Currently in old premises and looking for something south of the M25. Interested in looking once steels are up.                             |        |
| Just Equine                      | Feb 25   | 6,000-8,000 West Sussex            | Equine shop in West Chiltington looking for a larger premises within the local area.                                                        |        |
| Fore Aviation                    | Feb 25   | 4,000-8,000 Crawley & Surrounds    | Local aviation company looking at LH and FH options. Have requested timings information. Would like to look when there are steels going up. |        |
| c/o Sadie King Alder King        | Jan 25   | 35,000-50,000 Horsham plus 10      | <b>Waiting date to meet with client.</b><br>Q4 preference for timing but we have been reported.<br>B8 user.                                 |        |
| <b>New Enquiries</b>             |          |                                    |                                                                                                                                             |        |
| c/o Kieran Webber Montague Evans | April 25 | 5,000-30,000 Horsham plus 10 miles | Freehold only.<br>B8 occupier<br>7.5m eaves height.<br>Timing asap but can be flexible.<br>Reported as potential with investment value      |        |
| Sylmasta                         | April 25 | 8,000 Horsham – Burgess Hill       | Pipe repair and maintenance, focus on freeholds.                                                                                            |        |

## SCHEDULE OF ENQUIRIES



| COMPANY                   | DATE    | REQUIREMENT / LOCATION                | COMMENTS                                                                                                                                          | ACTION |
|---------------------------|---------|---------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------|--------|
| Berwicks of Horsham       | Sept 24 | 4,500-7,000                           | Relocation of flooring company from Horsham. Looking for freehold or LH. Will require good profile.                                               |        |
| Technique Engineering Ltd | Jan 24  | 2-4,000                               | Lift equipment company based Gillmans Industrial estate. They have a lease expiry coming up in November 2025. Details sent and awaiting feedback. |        |
| Plumridge and Peters Ltd  | Jan 24  | 2-4,000                               | Signmaking company based at Gillmans Industrial estate. They have a lease expiry coming up in Sept 2025. Details sent and awaiting feedback.      |        |
| Cinch Self Storage        | Jan 24  | 15,000                                | Expansion led. Actively looking for new sites. Aggressive self-storage operators. Keen price per acre.                                            |        |
| <b>Monitor Enquiries</b>  |         |                                       |                                                                                                                                                   |        |
| Headlam                   | Feb 25  | 3,500 – 7,500<br>Horsham              | Horsham is focus at moment.<br>Have pushed and promoted scheme, one to monitor.<br>Trade counter.                                                 |        |
| New Point                 | Feb 25  | 6,000-8,000 Crawley &<br>Horsham area | Contractor needing warehouse space for storage of equipment and maintenance of own vehicles. Details sent.                                        |        |

## SCHEDULE OF ENQUIRIES



| COMPANY                                                | DATE          | REQUIREMENT / LOCATION                  | COMMENTS                                                                                                                                         | ACTION              |
|--------------------------------------------------------|---------------|-----------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------|---------------------|
| Leader Group                                           | Feb 25        | 6,000-8,000 West Sussex                 | Flooring + bathroom company based in Hartlepool looking for a southern distribution hub as currently rely on a 3 <sup>rd</sup> party.            |                     |
| Bio- Crem<br>Carbon neutral crematoria                 | November 2023 | 3,000                                   | Drop off crematorium. Funeral Directors drop off the bodies and come back and collect the ashes.                                                 |                     |
| Gatewick Farm Storage                                  | October 2023  | 8,500 sq ft – Billingshurst & surrounds | Self storage operator. Want a finished unit. Freehold or leasehold                                                                               |                     |
| Propak                                                 | October 2023  | 8-12,000 sq ft Mid Sussex               | Based on Horsham but are a relatively new expanding company on a budget rental.                                                                  |                     |
| GSF                                                    | Nov 23        | 8,000                                   | National roll out for 2024 following acquisition.                                                                                                |                     |
| Mole Valley Stores<br>C/O Cushman & Wakefield          | Oct 23        | 13,000                                  | MV engaged for additional storage for their nearby site. Looking at Billingshurst Business Park                                                  |                     |
| Vail Williams obo Chess Dynamics<br>(Mikael Goldsmith) | Sept 2023     | 40 - 60,000 / Horsham and surrounds     | Mid tech requirement looking in Horsham. Preferred option is Axis 24, Horsham. Which they are close to agreeing terms on. Timing is 2026 / 2027. | Under offer axis 24 |

## SCHEDULE OF ENQUIRIES



| COMPANY | DATE | REQUIREMENT / LOCATION | COMMENTS | ACTION |
|---------|------|------------------------|----------|--------|
|---------|------|------------------------|----------|--------|

| Deleted Enquiries (Last Month) |        |                                                          |                                                                                                                                                                                                                                                             |  |
|--------------------------------|--------|----------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|
| Sebden Steel                   | Dec 23 | 10,000- 15,000                                           | Looking for a leasehold building. Require a 150kva power supply and floor loading of 50KNm2. Billingshurst on the extremity of their search. They need 10,000 sq ft of storage plus 1500 sq ft of offices and a small yard. Leasehold. More budget focussed |  |
| Stable Fit                     | Apr 25 | Billingshurst area                                       | More of an FYI as not preferred use class. Gym looking to open new premises.                                                                                                                                                                                |  |
| Vets Canopy                    | Feb 25 | 10,000<br>Guildford to Chichester or<br>Horsham to Alton | Initial feasibility for vets practice. E class.                                                                                                                                                                                                             |  |

## SCHEDULE OF ENQUIRIES

**PROPERTY:** Focal Point, Platts RAB, Billingshurst

**CLIENT:** Goya / Hillwood

**DATE:** May 2025

Unit 1: 3,788 sq.ft

Unit 2: 2,615 sq.ft

Unit 3: 2,066 sq ft

Unit 4: 1,915 sq ft

Unit 5: 9,913 sq ft

Unit 6: 6,899 sq ft

Unit 7: 7,964 sq ft

Unit 8: 8,417 sq ft

Unit 9: 9,450 sq.ft

| COMPANY                          | DATE     | REQUIREMENT / LOCATION             | COMMENTS                                                                                                                               | ACTION |
|----------------------------------|----------|------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------|--------|
| <b>Enquiries</b>                 |          |                                    |                                                                                                                                        |        |
| Evri c/o LSH                     | April 25 | 8,000-15,000 Horsham plus 5 miles  | Sep 25 occupation. 15-20 parking spaces. Reported                                                                                      |        |
| c/o Kieran Webber Montague Evans | April 25 | 5,000-30,000 Horsham plus 10 miles | Freehold only.<br>B8 occupier<br>7.5m eaves height.<br>Timing asap but can be flexible.<br>Reported as potential with investment value |        |
| Sylmasta                         | April 25 | 8,000 Horsham – Burgess Hill       | Pipe repair and maintenance, focus on freeholds.                                                                                       |        |
| Blue Elephant                    | Feb 25   | South London and surrounds         | Currently in old premises and looking for something south of the M25.                                                                  |        |

## SCHEDULE OF ENQUIRIES



| COMPANY       | DATE   | REQUIREMENT / LOCATION                                   | COMMENTS                                                                                                                              | ACTION |
|---------------|--------|----------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------|--------|
| Leader Group  | Feb 25 | 6,000-8,000 West Sussex                                  | Flooring + bathroom company based in Hartlepool looking for a southern distribution hub as currently rely on a 3 <sup>rd</sup> party. |        |
| New Point     | Feb 25 | 6,000-8,000 Crawley & Horsham area                       | Contractor needing warehouse space for storage of equipment and maintenance of own vehicles. Details sent.                            |        |
| Just Equine   | Feb 25 | 6,000-8,000 West Sussex                                  | <b>Monitor.</b><br>Equine shop in West Chiltington looking for a larger premises within the local area.                               |        |
| Fore Aviation | Feb 25 | 4,000-8,000 Crawley & Surrounds                          | Local aviation company looking at LH and FH options. Have requested timings information.                                              |        |
| Vets Canopy   | Feb 25 | 10,000<br>Guildford to Chichester or<br>Horsham to Alton | Initial feasibility for vets practice. E class.                                                                                       |        |
| Headlam       | Feb 25 | 3,500 – 7,500<br>Horsham                                 | <b>Monitor.</b><br>Horsham is focus at moment.<br>Have pushed and promoted scheme, one to monitor.<br>Trade counter.                  |        |

## SCHEDULE OF ENQUIRIES



| COMPANY                   | DATE    | REQUIREMENT / LOCATION           | COMMENTS                                                                                                                                          | ACTION |
|---------------------------|---------|----------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------|--------|
| c/o Sadie King Alder King | Jan 25  | 35,000-50,000<br>Horsham plus 10 | <b>Waiting date to meet with client.</b><br>Q4 preference for timing but we have been reported.<br>B8 user.                                       |        |
| The Printed Word          | Dec 24  | 5,000-7,000                      | Horsham & Surrounds. Would like to have 10 car spaces minimum.                                                                                    |        |
| Berwicks of Horsham       | Sept 24 | 4,500-7,000                      | Relocation of flooring company from Horsham. Looking for freehold or LH. Will require good profile.                                               |        |
| Technique Engineering Ltd | Jan 24  | 2-4,000                          | Lift equipment company based Gillmans Industrial estate. They have a lease expiry coming up in November 2025. Details sent and awaiting feedback. |        |
| Plumridge and Peters Ltd  | Jan 24  | 2-4,000                          | Signmaking company based at Gillmans Industrial estate. They have a lease expiry coming up in Sept 2025. Details sent and awaiting feedback.      |        |
| Cinch Self Storage        | Jan 24  | 15,000                           | Expansion led. Actively looking for new sites. Aggressive self-storage operators. Keen price per acre.                                            |        |
| <b>Monitor Enquiries</b>  |         |                                  |                                                                                                                                                   |        |

## SCHEDULE OF ENQUIRIES



| COMPANY                                       | DATE          | REQUIREMENT / LOCATION                  | COMMENTS                                                                                                                                                                                                                                                    | ACTION |
|-----------------------------------------------|---------------|-----------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------|
| Sebden Steel                                  | Dec 23        | 10,000- 15,000                          | Looking for a leasehold building. Require a 150kva power supply and floor loading of 50KNm2. Billingshurst on the extremity of their search. They need 10,000 sq ft of storage plus 1500 sq ft of offices and a small yard. Leasehold. More budget focussed |        |
| Bio- Crem<br>Carbon neutral crematoria        | November 2023 | 3,000                                   | Drop off crematorium. Funeral Directors drop off the bodies and come back and collect the ashes.                                                                                                                                                            |        |
| Gatewick Farm Storage                         | October 2023  | 8,500 sq ft – Billingshurst & surrounds | Self storage operator. Want a finished unit. Freehold or leasehold                                                                                                                                                                                          |        |
| Propak                                        | October 2023  | 8-12,000 sq ft Mid Sussex               | Based on Horsham but are a relatively new expanding company on a budget rental.                                                                                                                                                                             |        |
| GSF                                           | Nov 23        | 8,000                                   | National roll out for 2024 following acquisition.                                                                                                                                                                                                           |        |
| Mole Valley Stores<br>C/O Cushman & Wakefield | Oct 23        | 13,000                                  | MV engaged for additional storage for their nearby site. Looking at Billingshurst Business Park                                                                                                                                                             |        |
| Triumph                                       | Oct 23        | Specific / 6,000                        | May look for additional units in addition.                                                                                                                                                                                                                  |        |

## SCHEDULE OF ENQUIRIES



| COMPANY                                                | DATE      | REQUIREMENT / LOCATION              | COMMENTS                                                                                              | ACTION |
|--------------------------------------------------------|-----------|-------------------------------------|-------------------------------------------------------------------------------------------------------|--------|
| Vail Williams obo Chess Dynamics<br>(Mikael Goldsmith) | Sept 2023 | 40 - 60,000 / Horsham and surrounds | Mid tech requirement looking in Horsham. Preferred option is Axis 24, Horsham. Timing is 2026 / 2027. |        |

## SCHEDULE OF ENQUIRIES

**PROPERTY:** Focal Point, Platts RAB, Billingshurst  
**CLIENT:** Goya / Hillwood  
**DATE:** June 2025

|                     |                     |
|---------------------|---------------------|
| Unit 1: 3,788 sq.ft | Unit 5: 9,913 sq ft |
| Unit 2: 2,615 sq.ft | Unit 6: 6,899 sq ft |
| Unit 3: 2,066 sq ft | Unit 7: 7,964 sq ft |
| Unit 4: 1,915 sq ft | Unit 8: 8,417 sq ft |
|                     | Unit 9: 9,450 sq.ft |

| COMPANY                    | DATE   | REQUIREMENT / LOCATION            | COMMENTS                                                                                                                                                                                                                                                 | ACTION                                     |
|----------------------------|--------|-----------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------|
| <b>Key Enquiries</b>       |        |                                   |                                                                                                                                                                                                                                                          |                                            |
| Evri c/o LSH               | Apr 25 | 8,000-15,000 Horsham plus 5 miles | <b>Head of estates chasing internally.</b><br>Sep 25 occupation. 15-20 parking spaces. Reported.                                                                                                                                                         |                                            |
| The Printed Word           | Dec 24 | 5,000-7,000                       | Horsham & Surrounds. Would like to have 10 car spaces minimum. Have requested updates and will want to meet on site when steels are up. Albeit strong preference for F/H Might be able to squeeze into units 3-4 but 1-2 would give them plenty of room. |                                            |
| <b>Existing</b>            |        |                                   |                                                                                                                                                                                                                                                          |                                            |
| Joanna's Boutique Tea Room | Apr 25 | Mid Sussex                        | Looking for production kitchen of around 2-4,000 sq ft. Meeting offered and looking at the units – Awaiting suitable dates from them                                                                                                                     | Awaiting confirmation of potential meeting |

## SCHEDULE OF ENQUIRIES



| COMPANY                          | DATE     | REQUIREMENT / LOCATION             | COMMENTS                                                                                                                                                          | ACTION                                           |
|----------------------------------|----------|------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------|
| Hydropools Surrey                | Apri 25  | Mid Sussex                         | Seeking around 2-3,00 sq ft. Info sent and awaiting response but suspect looking at when build will commence. No further feedback.                                | Reached out to suggest meeting when steels go up |
| Blue Elephant                    | Feb 25   | South London and surrounds         | Currently in old premises and looking for something south of the M25. Interested in looking once steels are up.                                                   |                                                  |
| Just Equine                      | Feb 25   | 6,000-8,000 West Sussex            | <b>Updated on timing.</b><br>Equine shop in West Chilmington looking for a larger premises within the local area.                                                 |                                                  |
| Fore Aviation                    | Feb 25   | 4,000-8,000 Crawley & Surrounds    | Local aviation company looking at LH and FH options. Have requested timings information. Would like to look when there are steels going up.                       |                                                  |
| c/o Sadie King Alder King        | Jan 25   | 35,000-50,000 Horsham plus 10      | <b>No change. Waiting date to meet with client.</b><br>Q4 preference for timing but we have been reported. B8 user.                                               |                                                  |
| c/o Kieran Webber Montague Evans | April 25 | 5,000-30,000 Horsham plus 10 miles | <b>Offered meeting.</b><br>Freehold only.<br>B8 occupier<br>7.5m eaves height.<br>Timing asap but can be flexible.<br>Reported as potential with investment value |                                                  |

## SCHEDULE OF ENQUIRIES



| COMPANY                   | DATE     | REQUIREMENT / LOCATION       | COMMENTS                                                                                                                                          | ACTION |
|---------------------------|----------|------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------|--------|
| Berwicks of Horsham       | Sept 24  | 4,500-7,000                  | Relocation of flooring company from Horsham. Looking for freehold or LH. Will require good profile.                                               |        |
| Technique Engineering Ltd | Jan 24   | 2-4,000                      | Lift equipment company based Gillmans Industrial estate. They have a lease expiry coming up in November 2025. Details sent and awaiting feedback. |        |
| Plumridge and Peters Ltd  | Jan 24   | 2-4,000                      | Sign making company based at Gillmans Industrial estate. They have a lease expiry coming up in Sept 2025. Details sent and awaiting feedback.     |        |
| Cinch Self Storage        | Jan 24   | 15,000                       | Expansion led. Actively looking for new sites. Aggressive self-storage operators. Keen price per acre.                                            |        |
| <b>Monitor Enquiries</b>  |          |                              |                                                                                                                                                   |        |
| Sylmasta                  | April 25 | 8,000 Horsham – Burgess Hill | <b>Focus on freeholds at present.</b><br>Pipe repair and maintenance, focus on freeholds.                                                         |        |
| Headlam                   | Feb 25   | 3,500 – 7,500 Horsham        | Horsham is focus at moment.<br>Have pushed and promoted scheme, one to monitor.<br>Trade counter.                                                 |        |

## SCHEDULE OF ENQUIRIES



| COMPANY                                                | DATE          | REQUIREMENT / LOCATION                  | COMMENTS                                                                                                                                         | ACTION              |
|--------------------------------------------------------|---------------|-----------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------|---------------------|
| New Point                                              | Feb 25        | 6,000-8,000 Crawley & Horsham area      | Contractor needing warehouse space for storage of equipment and maintenance of own vehicles. Details sent.                                       |                     |
| Leader Group                                           | Feb 25        | 6,000-8,000 West Sussex                 | Flooring + bathroom company based in Hartlepool looking for a southern distribution hub as currently rely on a 3 <sup>rd</sup> party.            |                     |
| Bio- Crem<br>Carbon neutral crematoria                 | November 2023 | 3,000                                   | Drop off crematorium. Funeral Directors drop off the bodies and come back and collect the ashes.                                                 |                     |
| Gatewick Farm Storage                                  | October 2023  | 8,500 sq ft – Billingshurst & surrounds | Self storage operator. Want a finished unit. Freehold or leasehold                                                                               |                     |
| Propak                                                 | October 2023  | 8-12,000 sq ft Mid Sussex               | Based on Horsham but are a relatively new expanding company on a budget rental.                                                                  |                     |
| Mole Valley Stores<br>C/O Cushman & Wakefield          | Oct 23        | 13,000                                  | MV engaged for additional storage for their nearby site. Looking at Billingshurst Business Park                                                  |                     |
| Vail Williams obo Chess Dynamics<br>(Mikael Goldsmith) | Sept 2023     | 40 - 60,000 / Horsham and surrounds     | Mid tech requirement looking in Horsham. Preferred option is Axis 24, Horsham. Which they are close to agreeing terms on. Timing is 2026 / 2027. | Under offer axis 24 |

# SCHEDULE OF ENQUIRIES



| COMPANY | DATE | REQUIREMENT / LOCATION | COMMENTS | ACTION |
|---------|------|------------------------|----------|--------|
|---------|------|------------------------|----------|--------|

| Deleted Enquiries (Last Month) |        |       |                                                                                 |  |
|--------------------------------|--------|-------|---------------------------------------------------------------------------------|--|
| GSF                            | Nov 23 | 8,000 | No requirement at present.<br>National roll out for 2024 following acquisition. |  |
|                                |        |       |                                                                                 |  |
|                                |        |       |                                                                                 |  |

## SCHEDULE OF ENQUIRIES

**PROPERTY:** Focal Point, Platts RAB, Billingshurst  
**CLIENT:** Goya / Hillwood  
**DATE:** July 2025

|                     |                     |
|---------------------|---------------------|
| Unit 1: 3,788 sq.ft | Unit 5: 9,913 sq ft |
| Unit 2: 2,615 sq.ft | Unit 6: 6,899 sq ft |
| Unit 3: 2,066 sq ft | Unit 7: 7,964 sq ft |
| Unit 4: 1,915 sq ft | Unit 8: 8,417 sq ft |
|                     | Unit 9: 9,450 sq.ft |

| COMPANY              | DATE    | REQUIREMENT / LOCATION            | COMMENTS                                                                                                                                                                                                                                                                                                                                                          | ACTION |
|----------------------|---------|-----------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------|
| <b>Key Enquiries</b> |         |                                   |                                                                                                                                                                                                                                                                                                                                                                   |        |
| Evri c/o LSH         | Apr 25  | 8,000-15,000 Horsham plus 5 miles | <b>Requirement still live.</b> Head of estates chasing internally. Sep 25 occupation. 15-20 parking spaces. Reported.                                                                                                                                                                                                                                             |        |
| Conserva UK          | July 25 | Billingshurst & Surrounds 1-2,000 | Direct enquiry. Would need some offices inside one of the units. Can wait till mid 2026.                                                                                                                                                                                                                                                                          |        |
| The Printed Word     | Dec 24  | 5,000-7,000                       | Horsham & Surrounds. Would like to have 10 car spaces minimum. Have requested updates and will want to meet on site when steels are up. Albeit strong preference for F/H Might be able to squeeze into units 3-4 but 1-2 would give them plenty of room. Still focussing on Focal as their preferred option – would be subject to sale of their existing facility |        |
| <b>Existing</b>      |         |                                   |                                                                                                                                                                                                                                                                                                                                                                   |        |

## SCHEDULE OF ENQUIRIES



| COMPANY                           | DATE    | REQUIREMENT / LOCATION      | COMMENTS                                                                                                                                  | ACTION                                                 |
|-----------------------------------|---------|-----------------------------|-------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------|
|                                   |         |                             |                                                                                                                                           |                                                        |
| So Kitchens and Bathrooms Limited | July 25 | 3-4,000                     | Seeking additional premises for expansion. Kitchen showroom and retailer. Discussed and asked to be updated on site progress.             |                                                        |
| Padel Hub                         | July 25 | Nationwide                  | Looking for additional sites for Padel Tennis. Sussex on list. Size required 25,000 sq.ft. Asked to be updated as development progresses. |                                                        |
| Joanna's Boutique Tea Room        | Apr 25  | Mid Sussex<br>2-4,000 sq ft | Looking for production kitchen of around 2-4,000 sq ft. Meeting offered and looking at the units – Awaiting suitable dates from them      | Awaiting confirmation of potential meeting – No update |
| Hydropools Surrey                 | Apr 25  | Mid Sussex<br>2-3,000 sq ft | Seeking around 2-3,000 sq ft. Info sent and awaiting response but suspect looking at when build will commence. No further feedback.       | Reached out to suggest meeting when steels go up       |
| Blue Elephant                     | Feb 25  | South London and surrounds  | Currently in old premises and looking for something south of the M25. Interested in looking once steels are up.                           |                                                        |

## SCHEDULE OF ENQUIRIES



| COMPANY                             | DATE     | REQUIREMENT / LOCATION             | COMMENTS                                                                                                                                                          | ACTION |
|-------------------------------------|----------|------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------|
| Just Equine                         | Feb 25   | 6,000-8,000 West Sussex            | <b>Updated on timing.</b><br>Equine shop in West Chiltington looking for a larger premises within the local area.                                                 |        |
| Fore Aviation                       | Feb 25   | 4,000-8,000 Crawley & Surrounds    | Local aviation company looking at LH and FH options. Have requested timings information. Would like to look when there are steels going up.                       |        |
| c/o Sadie King Alder King           | Jan 25   | 35,000-50,000 Horsham plus 10      | <b>No change. Waiting date to meet with client.</b><br>Q4 preference for timing but we have been reported. B8 user.                                               |        |
| c/o Kieran Webber<br>Montague Evans | April 25 | 5,000-30,000 Horsham plus 10 miles | <b>Offered meeting.</b><br>Freehold only.<br>B8 occupier<br>7.5m eaves height.<br>Timing asap but can be flexible.<br>Reported as potential with investment value |        |
| Berwicks of Horsham                 | Sept 24  | 4,500-7,000                        | Relocation of flooring company from Horsham. Looking for freehold or LH. Will require good profile.                                                               |        |
| Technique Engineering Ltd           | Jan 24   | 2-4,000                            | Lift equipment company based Gillmans Industrial estate. They have a lease expiry coming up in November 2025. Details sent and awaiting feedback.                 |        |

## SCHEDULE OF ENQUIRIES



| COMPANY                  | DATE     | REQUIREMENT / LOCATION             | COMMENTS                                                                                                                                      | ACTION |
|--------------------------|----------|------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------|--------|
| Plumridge and Peters Ltd | Jan 24   | 2-4,000                            | Sign making company based at Gillmans Industrial estate. They have a lease expiry coming up in Sept 2025. Details sent and awaiting feedback. |        |
| <b>Monitor Enquiries</b> |          |                                    |                                                                                                                                               |        |
| Cinch Self Storage       | Jan 24   | 15,000                             | Expansion led. Actively looking for new sites. Aggressive self-storage operators. Keen price per acre.                                        |        |
| Sylmasta                 | April 25 | 8,000 Horsham – Burgess Hill       | <b>Focus on freeholds at present.</b><br>Pipe repair and maintenance, focus on freeholds.                                                     |        |
| Headlam                  | Feb 25   | 3,500 – 7,500 Horsham              | Horsham is focus at moment.<br>Have pushed and promoted scheme, one to monitor.<br>Trade counter.                                             |        |
| New Point                | Feb 25   | 6,000-8,000 Crawley & Horsham area | Contractor needing warehouse space for storage of equipment and maintenance of own vehicles. Details sent.                                    |        |
| Leader Group             | Feb 25   | 6,000-8,000 West Sussex            | Flooring + bathroom company based in Hartlepool looking for a southern distribution hub as currently rely on a 3 <sup>rd</sup> party.         |        |

## SCHEDULE OF ENQUIRIES



| COMPANY                                                | DATE          | REQUIREMENT / LOCATION                  | COMMENTS                                                                                                                                         | ACTION              |
|--------------------------------------------------------|---------------|-----------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------|---------------------|
| Bio- Crem<br>Carbon neutral crematoria                 | November 2023 | 3,000                                   | Drop off crematorium. Funeral Directors drop off the bodies and come back and collect the ashes.                                                 |                     |
| Gatewick Farm Storage                                  | October 2023  | 8,500 sq ft – Billingshurst & surrounds | Self storage operator. Want a finished unit. Freehold or leasehold                                                                               |                     |
| Propak                                                 | October 2023  | 8-12,000 sq ft Mid Sussex               | Based on Horsham but are a relatively new expanding company on a budget rental.                                                                  |                     |
| Mole Valley Stores<br>C/O Cushman & Wakefield          | Oct 23        | 13,000                                  | <b>Ongoing discussions.</b> MV engaged for additional storage for their nearby site. Looking at Billingshurst Business Park                      |                     |
| <b>Deleted Enquiries (Last Month)</b>                  |               |                                         |                                                                                                                                                  |                     |
| GSF                                                    | Nov 23        | 8,000                                   | <b>No requirement at present.</b><br>National roll out for 2024 following acquisition.                                                           |                     |
| Vail Williams obo Chess Dynamics<br>(Mikael Goldsmith) | Sept 2023     | 40 - 60,000 / Horsham and surrounds     | Mid tech requirement looking in Horsham. Preferred option is Axis 24, Horsham. Which they are close to agreeing terms on. Timing is 2026 / 2027. | Under offer axis 24 |

## SCHEDULE OF ENQUIRIES



CUSHMAN &  
WAKEFIELD

Lambert  
Smith  
Hampton



SHW

| COMPANY | DATE | REQUIREMENT /<br>LOCATION | COMMENTS | ACTION |
|---------|------|---------------------------|----------|--------|
|         |      |                           |          |        |

## SCHEDULE OF ENQUIRIES

**PROPERTY:** Focal Point, Platts RAB, Billingshurst  
**CLIENT:** Goya / Hillwood  
**DATE:** September 2025

Unit 1: 3,788 sq ft  
 Unit 2: 2,615 sq ft  
 Unit 3: 2,066 sq ft  
 Unit 4: 1,915 sq ft  
 Unit 5: 9,913 sq ft  
 Unit 6: 6,899 sq ft  
 Unit 7: 7,964 sq ft  
 Unit 8: 8,417 sq ft  
 Unit 9: 9,450 sq.ft

| COMPANY              | DATE      | REQUIREMENT / LOCATION (SQ FT)       | COMMENTS                                                                                                                                                                                                                                                                                                                                                          | ACTION |
|----------------------|-----------|--------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------|
| <b>Key Enquiries</b> |           |                                      |                                                                                                                                                                                                                                                                                                                                                                   |        |
| Conserva UK          | July 25   | Billingshurst & Surrounds<br>1-2,000 | Direct enquiry. Would need some offices inside one of the units.<br>Can wait till mid 2026.                                                                                                                                                                                                                                                                       |        |
| The Printed Word     | Dec 24    | 5,000-7,000                          | Horsham & Surrounds. Would like to have 10 car spaces minimum. Have requested updates and will want to meet on site when steels are up. Albeit strong preference for F/H Might be able to squeeze into units 3-4 but 1-2 would give them plenty of room. Still focussing on Focal as their preferred option – would be subject to sale of their existing facility |        |
| <b>Existing</b>      |           |                                      |                                                                                                                                                                                                                                                                                                                                                                   |        |
| Earthwise Bottling   | August 25 | 6-8,000                              | Looking to relocate from London. Enquired about the Enterprise Park but their priority are existing buildings rather than waiting for a unit to be built.                                                                                                                                                                                                         |        |

## SCHEDULE OF ENQUIRIES



| COMPANY                           | DATE     | REQUIREMENT / LOCATION            | COMMENTS                                                                                                                                     | ACTION                                                 |
|-----------------------------------|----------|-----------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------|
| Oh My Snacks                      | Aug 25   | 10,000                            | Want space nearer M25 (where customers are based).                                                                                           | <b>Viewing existing, timing out for us.</b>            |
| Millbrook Healthcare              | Aug 25   | 10,000-15,000                     | Contract led for 15 miles of Brighton. Whilst out of search radius discussed the scheme for future reference/contracts.                      |                                                        |
| So Kitchens and Bathrooms Limited | July 25  | 3-4,000                           | Seeking additional premises for expansion. Kitchen showroom and retailer. Discussed and asked to be updated on site progress.                |                                                        |
| Evri c/o LSH                      | Apr 25   | 8,000-15,000 Horsham plus 5 miles | <b>Stay vs go. Looking likely to remain.</b><br>Head of estates chasing internally.<br>Sep 25 occupation. 15-20 parking spaces.<br>Reported. |                                                        |
| Joanna's Boutique Tea Room        | April 25 | Mid Sussex<br>2-4,000 sq ft       | Looking for production kitchen of around 2-4,000 sq ft. Meeting offered and looking at the units – Awaiting suitable dates from them.        | Awaiting confirmation of potential meeting – No update |
| Hydropools Surrey                 | April 25 | Mid Sussex<br>2-3,000 sq ft       | Seeking around 2-3,000 sq ft. Info sent and awaiting response but suspect looking at when build will commence. No further feedback.          | Reached out to suggest meeting when steels go up       |

## SCHEDULE OF ENQUIRIES



| COMPANY                   | DATE    | REQUIREMENT / LOCATION          | COMMENTS                                                                                                                                          | ACTION |
|---------------------------|---------|---------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------|--------|
| Blue Elephant             | Feb 25  | South London and surrounds      | Currently in old premises and looking for something south of the M25. Interested in looking once steels are up.                                   |        |
| Fore Aviation             | Feb 25  | 4,000-8,000 Crawley & Surrounds | Local aviation company looking at LH and FH options. Have requested timings information. Would like to look when there are steels going up.       |        |
| Berwicks of Horsham       | Sept 24 | 4,500-7,000                     | Relocation of flooring company from Horsham. Looking for freehold or LH. Will require good profile.                                               |        |
| Technique Engineering Ltd | Jan 24  | 2-4,000                         | Lift equipment company based Gillmans Industrial estate. They have a lease expiry coming up in November 2025. Details sent and awaiting feedback. |        |
| Plumridge and Peters Ltd  | Jan 24  | 2-4,000                         | Sign making company based at Gillmans Industrial estate. They have a lease expiry coming up in Sept 2025. Details sent and awaiting feedback.     |        |
| <b>Monitor Enquiries</b>  |         |                                 |                                                                                                                                                   |        |
| Just Equine               | Feb 25  | 6,000-8,000 West Sussex         | <b>Updated on timing. Proposed meet.</b><br>Equine shop in West Chiltington looking for a larger premises within the local area.                  |        |

## SCHEDULE OF ENQUIRIES



| COMPANY                                       | DATE         | REQUIREMENT / LOCATION                | COMMENTS                                                                                                                                | ACTION |
|-----------------------------------------------|--------------|---------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------|--------|
| c/o Alder King<br>Sadie King                  | Jan 25       | 35,000-50,000<br>Horsham plus 10      | <b>No change.</b><br>Q4 preference for timing but we have been reported.<br>B8 user.                                                    |        |
| Headlam                                       | Feb 25       | 3,500 – 7,500<br>Horsham              | <b>Monitor. Updated on timing.</b><br>Horsham is focus at moment.<br>Have pushed and promoted scheme, one to monitor.<br>Trade counter. |        |
| New Point                                     | Feb 25       | 6,000-8,000 Crawley &<br>Horsham area | Contractor needing warehouse space for storage of equipment and maintenance of own vehicles. Details sent.                              |        |
| Leader Group                                  | Feb 25       | 6,000-8,000 West Sussex               | Flooring + bathroom company based in Hartlepool looking for a southern distribution hub as currently rely on a 3 <sup>rd</sup> party.   |        |
| Propak                                        | October 2023 | 8-12,000 sq ft Mid Sussex             | Based on Horsham but are a relatively new expanding company on a budget rental.                                                         |        |
| Mole Valley Stores<br>C/O Cushman & Wakefield | Oct 23       | 13,000                                | <b>Ongoing discussions.</b> MV engaged for additional storage for their nearby site. Looking at Billingshurst Business Park             |        |
| Deleted Enquiries (Last Month)                |              |                                       |                                                                                                                                         |        |

## SCHEDULE OF ENQUIRIES



| COMPANY                               | DATE          | REQUIREMENT / LOCATION                  | COMMENTS                                                                                                                                                                        | ACTION |
|---------------------------------------|---------------|-----------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------|
| Sylmasta                              | April 25      | 8,000 Horsham – Burgess Hill            | <b>Focus on freeholds at present.</b><br>Pipe repair and maintenance, focus on freeholds.                                                                                       |        |
| c/o Montague Evans<br>Kieran Webber   | April 25      | 5,000-30,000 Horsham plus 10 miles      | <b>Offered meeting.</b><br>Freehold only.<br>B8 occupier<br>7.5m eaves height.<br>Timing asap but can be flexible.<br>Reported as potential with investment value <b>DELETE</b> |        |
| Bio-Crem<br>Carbon neutral crematoria | November 2023 | 3,000                                   | Drop off crematorium. Funeral Directors drop off the bodies and come back and collect the ashes.                                                                                |        |
| Gatewick Farm Storage                 | October 2023  | 8,500 sq ft – Billingshurst & surrounds | Self storage operator. Want a finished unit. Freehold or leasehold                                                                                                              |        |
| Cinch Self Storage                    | Jan 24        | 15,000                                  | Expansion led. Actively looking for new sites. Aggressive self-storage operators. Keen price per acre.                                                                          |        |

## SCHEDULE OF ENQUIRIES

**PROPERTY:** Focal Point, Platts RAB, Billingshurst

**CLIENT:** Goya / Hillwood

**DATE:** October 2025

Unit 1: 3,788 sq ft

Unit 2: 2,615 sq ft

Unit 3: 2,066 sq ft

Unit 4: 1,915 sq ft

Unit 5: 9,913 sq ft

Unit 6: 6,899 sq ft

Unit 7: 7,964 sq ft

Unit 8: 8,417 sq ft

Unit 9: 9,450 sq.ft

| COMPANY | DATE | REQUIREMENT / LOCATION (SQ FT) | COMMENTS | ACTION |
|---------|------|--------------------------------|----------|--------|
|---------|------|--------------------------------|----------|--------|

| Key Enquiries                   |         |                                      |                                                                                                                              |  |
|---------------------------------|---------|--------------------------------------|------------------------------------------------------------------------------------------------------------------------------|--|
| Events & Exhibition Partnership | Oct 25  | Billingshurst                        | Direct enquiry for company looking to relocate from Dunsfold.<br><br>Proposal issued. Awaiting feedback on revised proposal. |  |
| Conserva UK                     | July 25 | Billingshurst & Surrounds<br>1-2,000 | Direct enquiry. Would need some offices inside one of the units.<br>Can wait till mid 2026.                                  |  |
| The Printed Word                | Dec 24  | 5,000-7,000                          | Proposals issued.<br><br>Can only agree HoTs once they have strong interest in their current unit.                           |  |
| Existing                        |         |                                      |                                                                                                                              |  |

## SCHEDULE OF ENQUIRIES



| COMPANY                   | DATE   | REQUIREMENT / LOCATION | COMMENTS                                  | ACTION |
|---------------------------|--------|------------------------|-------------------------------------------|--------|
| Halo                      | Oct 25 | West Sussex            | B2 use. Lm in discussions.                |        |
| The Wellness Street Group | Oct 25 | Specific               | Enquired on units 1+2, LM in discussions. |        |
| UPF                       | Oct 25 | Specific               | Enquired off mailer, responded with info. |        |
| Caprima Marquees          | Oct 25 |                        | Direct enquiry – awaiting feedback        |        |
| Invicta Animal Health     | Oct 25 |                        | Direct enquiry – awaiting feedback        |        |
| Flooring Hub              | Oct 25 |                        | Direct enquiry – awaiting feedback        |        |

## SCHEDULE OF ENQUIRIES



| COMPANY                           | DATE     | REQUIREMENT / LOCATION            | COMMENTS                                                                                                                                     | ACTION                                                 |
|-----------------------------------|----------|-----------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------|
| Oh My Snacks                      | Aug 25   | 10,000                            | Want space nearer M25 (where customers are based).                                                                                           | <b>Viewing existing, timing out for us.</b>            |
| Millbrook Healthcare              | Aug 25   | 10,000-15,000                     | Contract led for 15 miles of Brighton. Whilst out of search radius discussed the scheme for future reference/contracts.                      | For info only. Contract led.                           |
| So Kitchens and Bathrooms Limited | July 25  | 3-4,000                           | Seeking additional premises for expansion. Kitchen showroom and retailer. Discussed and asked to be updated on site progress. Franchise      | Ruled out location.                                    |
| Evri c/o LSH                      | Apr 25   | 8,000-15,000 Horsham plus 5 miles | <b>Stay vs go. Looking likely to remain.</b><br>Head of estates chasing internally.<br>Sep 25 occupation. 15-20 parking spaces.<br>Reported. | <b>New estates team so reviewing requirements.</b>     |
| Joanna's Boutique Tea Room        | April 25 | Mid Sussex<br>2-4,000 sq ft       | Looking for production kitchen of around 2-4,000 sq ft. Meeting offered and looking at the units – Awaiting suitable dates from them.        | Awaiting confirmation of potential meeting – No update |
| Hydropools Surrey                 | April 25 | Mid Sussex<br>2-3,000 sq ft       | Seeking around 2-3,000 sq ft. Info sent and awaiting response but suspect looking at when build will commence. No further feedback.          | Reached out to suggest meeting when steels go up       |

## SCHEDULE OF ENQUIRIES



| COMPANY                   | DATE      | REQUIREMENT / LOCATION          | COMMENTS                                                                                                                                                                                        | ACTION |
|---------------------------|-----------|---------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------|
| Blue Elephant             | Feb 25    | South London and surrounds      | Currently in old premises and looking for something south of the M25. Interested in looking once steels are up.                                                                                 |        |
| Berwicks of Horsham       | Sept 24   | 4,500-7,000                     | Relocation of flooring company from Horsham. Looking for freehold or LH. Will require good profile.                                                                                             |        |
| Technique Engineering Ltd | Jan 24    | 2-4,000                         | Lift equipment company based Gillmans Industrial estate. They have a lease expiry coming up in November 2025. Details sent and awaiting feedback.                                               |        |
| Plumridge and Peters Ltd  | Jan 24    | 2-4,000                         | Sign making company based at Gillmans Industrial estate. They have a lease expiry coming up in Sept 2025. Details sent and awaiting feedback.                                                   |        |
| <b>Monitor Enquiries</b>  |           |                                 |                                                                                                                                                                                                 |        |
| Fore Aviation             | Feb 25    | 4,000-8,000 Crawley & Surrounds | Local aviation company looking at LH and FH options. Have requested timings information. Would like to look when there are steels going up. Timing won't work.                                  |        |
| Earthwise Bottling        | August 25 | 6-8,000                         | Looking to relocate from London. Enquired about the Enterprise Park, Billingshurst but may switch to Focal as their priority are existing buildings rather than waiting for a unit to be built. |        |

## SCHEDULE OF ENQUIRIES



| COMPANY                                       | DATE         | REQUIREMENT / LOCATION                | COMMENTS                                                                                                                                | ACTION                 |
|-----------------------------------------------|--------------|---------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------|------------------------|
| Just Equine                                   | Feb 25       | 6,000-8,000 West Sussex               | <b>Updated on timing. Proposed meet.</b><br>Equine shop in West Chiltington looking for a larger premises within the local area.        | Followed up, no reply. |
| c/o Alder King<br>Sadie King                  | Jan 25       | 35,000-50,000<br>Horsham plus 10      | <b>No change. Have chased.</b><br>Q4 preference for timing but we have been reported.<br>B8 user.                                       | Chased, no change.     |
| Headlam                                       | Feb 25       | 3,500 – 7,500<br>Horsham              | <b>Monitor. Updated on timing.</b><br>Horsham is focus at moment.<br>Have pushed and promoted scheme, one to monitor.<br>Trade counter. | No change.             |
| New Point                                     | Feb 25       | 6,000-8,000 Crawley &<br>Horsham area | Contractor needing warehouse space for storage of equipment and maintenance of own vehicles. Details sent.                              |                        |
| Leader Group                                  | Feb 25       | 6,000-8,000 West Sussex               | Flooring + bathroom company based in Hartlepool looking for a southern distribution hub as currently rely on a 3 <sup>rd</sup> party.   |                        |
| Propak                                        | October 2023 | 8-12,000 sq ft Mid Sussex             | Based on Horsham but are a relatively new expanding company on a budget rental.                                                         |                        |
| Mole Valley Stores<br>C/O Cushman & Wakefield | Oct 23       | 13,000                                | <b>Ongoing discussions.</b> MV engaged for additional storage for their nearby site. Looking at Billingshurst Business Park             |                        |

## SCHEDULE OF ENQUIRIES



| COMPANY | DATE | REQUIREMENT / LOCATION | COMMENTS | ACTION |
|---------|------|------------------------|----------|--------|
|---------|------|------------------------|----------|--------|

| Deleted Enquiries (Last Month) |  |  |  |  |
|--------------------------------|--|--|--|--|
|                                |  |  |  |  |
|                                |  |  |  |  |
|                                |  |  |  |  |
|                                |  |  |  |  |

## SCHEDULE OF ENQUIRIES

**PROPERTY:** Focal Point, Platts RAB, Billingshurst  
**CLIENT:** Goya / Hillwood  
**DATE:** November 2025

|                     |                     |
|---------------------|---------------------|
| Unit 1: 3,788 sq ft | Unit 5: 9,913 sq ft |
| Unit 2: 2,615 sq ft | Unit 6: 6,899 sq ft |
| Unit 3: 2,066 sq ft | Unit 7: 7,964 sq ft |
| Unit 4: 1,915 sq ft | Unit 8: 8,417 sq ft |
|                     | Unit 9: 9,450 sq.ft |

| COMPANY                         | DATE    | REQUIREMENT / LOCATION (SQ FT)    | COMMENTS                                                                                                                                                                                   | ACTION        |
|---------------------------------|---------|-----------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------|
| <b>Key Enquiries</b>            |         |                                   |                                                                                                                                                                                            |               |
| Events & Exhibition Partnership | Oct 25  | Billingshurst                     | Direct enquiry for company looking to relocate from Dunsfold.<br><br>Proposal issued. Awaiting feedback on revised proposal. Want to wait to view further down the construction programme. |               |
| Conserva UK                     | July 25 | Billingshurst & Surrounds 1-2,000 | Direct enquiry. Would need some offices inside one of the units. Can wait till mid 2026.                                                                                                   |               |
| The Printed Word                | Dec 24  | 5,000-7,000                       | Proposals issued.<br><br>Want to progress but can't agree terms until sale of their unit.                                                                                                  | Unit 6 or 1+2 |
| <b>Existing</b>                 |         |                                   |                                                                                                                                                                                            |               |

## SCHEDULE OF ENQUIRIES



| COMPANY                               | DATE   | REQUIREMENT / LOCATION    | COMMENTS                                                                                                                                        | ACTION                                             |
|---------------------------------------|--------|---------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------|
| Samworth Brothers                     | Nov 25 | Billingshurst & surrounds | Expansion led, requires c. 8k sq ft for Food For Now/Ginsters company distribution. Flexible on timescales.                                     | <b>Details sent, chasing for feedback</b>          |
| Hydrachem                             | Nov 25 | TBC                       | Occupier on Gillmans Industrial Estate. Believed to be owner occupier in multiple units but contacted COO.                                      |                                                    |
| Church's Performance Cars/GRT Customs | Oct 25 | West Sussex               | High end car/bike sales. Splitting business, looking for unit for bike display/sales.                                                           | <b>Use is sui generis so not suitable. Delete.</b> |
| Team Virtus (Car dealer)              | Nov 25 | Billingshurst 5-10,000    | Direct enquiry. Looking for car showroom & sales. Info sent                                                                                     |                                                    |
| Van arnhem Nursery                    | Nov 25 | Specific                  | Contacted off back of mailer.                                                                                                                   | <b>Chased for feedback.</b>                        |
| Lambs Bricks                          | Oct 25 | Billingshurst 2-3,000     | Direct enquiry but only scoping exercise at this stage. Warehouse & offices for HQ facility due to relocation & redevelopment of existing space |                                                    |

## SCHEDULE OF ENQUIRIES



| COMPANY                           | DATE   | REQUIREMENT / LOCATION | COMMENTS                                  | ACTION                          |
|-----------------------------------|--------|------------------------|-------------------------------------------|---------------------------------|
| Halo<br>C/O Omega RE – Nella Pang | Oct 25 | West Sussex<br>20,000  | B2 use. LM in discussions.                |                                 |
| The Wellness Street Group         | Oct 25 | Specific               | Enquired on units 1+2, LM in discussions. | <b>DR to update on timings.</b> |
| UPF                               | Oct 25 | Specific               | Enquired off mailer, responded with info. | <b>Chased for feedback.</b>     |
| Caprima Marquees                  | Oct 25 |                        | Direct enquiry – awaiting feedback        |                                 |
| Invicta Animal Health             | Oct 25 |                        | Direct enquiry – awaiting feedback        |                                 |
| Flooring Hub                      | Oct 25 |                        | Direct enquiry – awaiting feedback        |                                 |

## SCHEDULE OF ENQUIRIES



| COMPANY                    | DATE     | REQUIREMENT / LOCATION        | COMMENTS                                                                                                                                                  | ACTION                                                 |
|----------------------------|----------|-------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------|
| Millbrook Healthcare       | Aug 25   | 10,000-15,000                 | Contract led for 15 miles of Brighton. Whilst out of search radius discussed the scheme for future reference/contracts.<br><b>Contract lead - MONITOR</b> | For info only.<br>Contract led.                        |
| Evri c/o LSH               | Apr 25   | 8-15,000 Horsham plus 5 miles | <b>Stay vs go. Looking likely to remain.</b><br>Head of estates chasing internally.<br>Sep 25 occupation. 15-20 parking spaces.<br>Reported.              | <b>New estates team so reviewing requirements.</b>     |
| Joanna's Boutique Tea Room | April 25 | Mid Sussex<br>2-4,000 sq ft   | Looking for production kitchen of around 2-4,000 sq ft. Meeting offered and looking at the units – Awaiting suitable dates from them.                     | Awaiting confirmation of potential meeting – No update |
| Hydropools Surrey          | April 25 | Mid Sussex<br>2-3,000 sq ft   | Seeking around 2-3,000 sq ft. Info sent and awaiting response but suspect looking at when build will commence. No further feedback.                       | Reached out to suggest meeting when steels go up       |
| Blue Elephant              | Feb 25   | South London and surrounds    | Currently in old premises and looking for something south of the M25. Interested in looking once steels are up.                                           |                                                        |
| Berwicks of Horsham        | Sept 24  | 4-7,000                       | Relocation of flooring company from Horsham. Looking for freehold or LH. Will require good profile.                                                       |                                                        |

## SCHEDULE OF ENQUIRIES



| COMPANY                   | DATE      | REQUIREMENT / LOCATION      | COMMENTS                                                                                                                                                                                        | ACTION               |
|---------------------------|-----------|-----------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------|
| Technique Engineering Ltd | Jan 24    | 2-4,000                     | Lift equipment company based Gillmans Industrial estate. They have a lease expiry coming up in November 2025. Details sent and awaiting feedback.                                               |                      |
| Plumridge and Peters Ltd  | Jan 24    | 2-4,000                     | Sign making company based at Gillmans Industrial estate. They have a lease expiry coming up in Sept 2025. Details sent and awaiting feedback.                                                   |                      |
| <b>Monitor Enquiries</b>  |           |                             |                                                                                                                                                                                                 |                      |
| Fore Aviation             | Feb 25    | 4-8,000 Crawley & Surrounds | Local aviation company looking at LH and FH options. Have requested timings information. Would like to look when there are steels going up. Timing won't work.                                  |                      |
| Earthwise Bottling        | August 25 | 6-8,000                     | Looking to relocate from London. Enquired about the Enterprise Park, Billingshurst but may switch to Focal as their priority are existing buildings rather than waiting for a unit to be built. |                      |
| Just Equine               | Feb 25    | 6-8,000 West Sussex         | <b>Updated on timing. Proposed meet.</b><br>Equine shop in West Chiltington looking for a larger premises within the local area.                                                                | Has brochure/timing. |
| Headlam                   | Feb 25    | 3 – 7,500 Horsham           | <b>Monitor. Updated on timing.</b><br>Horsham is focus at moment.<br>Have pushed and promoted scheme, one to monitor.<br>Trade counter.                                                         | Has brochure/timing. |

## SCHEDULE OF ENQUIRIES



| COMPANY                                       | DATE         | REQUIREMENT / LOCATION         | COMMENTS                                                                                                                              | ACTION                                      |
|-----------------------------------------------|--------------|--------------------------------|---------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------|
| New Point                                     | Feb 25       | 6-8,000 Crawley & Horsham area | Contractor needing warehouse space for storage of equipment and maintenance of own vehicles. Details sent.                            |                                             |
| Leader Group                                  | Feb 25       | 6-8,000 West Sussex            | Flooring + bathroom company based in Hartlepool looking for a southern distribution hub as currently rely on a 3 <sup>rd</sup> party. |                                             |
| Propak                                        | October 2023 | 8-12,000 sq ft Mid Sussex      | Based on Horsham but are a relatively new expanding company on a budget rental.                                                       |                                             |
| Mole Valley Stores<br>C/O Cushman & Wakefield | Oct 23       | 13,000                         | <b>Ongoing discussions.</b><br>MV engaged for additional storage for their nearby site. Looking at Billingshurst Business Park        |                                             |
| <b>Deleted Enquiries (Last Month)</b>         |              |                                |                                                                                                                                       |                                             |
| c/o Alder King<br>Sadie King                  | Jan 25       | 35-50,000<br>Horsham plus 10   | <b>No change. Have chased.</b><br>Q4 preference for timing but we have been reported.<br>B8 user.<br><b>DELETE</b>                    | Chased, no change.                          |
| Oh My Snacks                                  | Aug 25       | 10,000                         | Want space nearer M25 (where customers are based).<br>Timing immediate - <b>DELETE</b>                                                | <b>Viewing existing, timing out for us.</b> |

## SCHEDULE OF ENQUIRIES



| COMPANY                           | DATE    | REQUIREMENT / LOCATION | COMMENTS                                                                                                                                              | ACTION              |
|-----------------------------------|---------|------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------|
| So Kitchens and Bathrooms Limited | July 25 | 3-4,000                | Seeking additional premises for expansion. Kitchen showroom and retailer. Discussed and asked to be updated on site progress. Franchise <b>DELETE</b> | Ruled out location. |
|                                   |         |                        |                                                                                                                                                       |                     |

## SCHEDULE OF ENQUIRIES

**PROPERTY:** Focal Point, Platts RAB, Billingshurst

**CLIENT:** Goya / Hillwood

**DATE:** January 2026

Unit 1: 3,788 sq ft

Unit 2: 2,615 sq ft

Unit 3: 2,066 sq ft

Unit 4: 1,915 sq ft

Unit 5: 9,913 sq ft

Unit 6: 6,899 sq ft

Unit 7: 7,964 sq ft

Unit 8: 8,417 sq ft

Unit 9: 9,450 sq.ft

| COMPANY | DATE | REQUIREMENT / LOCATION (SQ FT) | COMMENTS | ACTION |
|---------|------|--------------------------------|----------|--------|
|---------|------|--------------------------------|----------|--------|

| Key Enquiries                   |        |                               |                                                                                                                                                                                            |                                                        |
|---------------------------------|--------|-------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------|
| Samworth Brothers               | Nov 25 | Billingshurst & surrounds     | Expansion led, requires c. 8k sq ft for Food For Now/Ginsters company distribution. Flexible on timescales.                                                                                | <b>Property Director back 7/1</b>                      |
| Evri c/o LSH                    | Apr 25 | 8-15,000 Horsham plus 5 miles | <b>Stay vs go.</b><br>Head of estates chasing internally.<br>Sep 25 occupation. 15-20 parking spaces.<br>Reported.                                                                         | <b>New estates team so reviewing requirements.</b>     |
| The Wellness Street Group       | Oct 25 | Specific                      | Enquired on units 1+2,                                                                                                                                                                     | <b>Proposed meeting / MT call. Updated on timings.</b> |
| Events & Exhibition Partnership | Oct 25 | Billingshurst                 | Direct enquiry for company looking to relocate from Dunsfold.<br><br>Proposal issued. Awaiting feedback on revised proposal. Want to wait to view further down the construction programme. | <b>Chased for further feedback.</b>                    |

## SCHEDULE OF ENQUIRIES



| COMPANY                  | DATE    | REQUIREMENT / LOCATION               | COMMENTS                                                                                                                                                                                                             | ACTION        |
|--------------------------|---------|--------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------|
| Conserva UK              | July 25 | Billingshurst & Surrounds<br>1-2,000 | Direct enquiry. Would need some offices inside one of the units.<br>Can wait till mid 2026.                                                                                                                          |               |
| The Printed Word         | Dec 24  | 5,000-7,000                          | Proposals issued.<br><br>Want to progress but can't agree terms until sale of their unit.<br><b>Viewing at their unit 06/01.</b>                                                                                     | Unit 6 or 1+2 |
| <b>New</b>               |         |                                      |                                                                                                                                                                                                                      |               |
| Funktion-One             | Jan 26  | Sussex<br>15k sq ft +                | High performance/professional speaker design/production.<br>Currently renting a unit on farm and multiple storage facilities elsewhere, looking to bring operations under one roof.<br><b>Jan 26 – details sent.</b> |               |
| <b>Existing</b>          |         |                                      |                                                                                                                                                                                                                      |               |
| Hydrachem                | Nov 25  | TBC                                  | Occupier on Gillmans Industrial Estate. Own their existing units which they have recently purchased. In multiple units but contacted COO.<br><b>Jan 26 – No response, assumed no requirement.</b>                    |               |
| Team Virtus (Car dealer) | Nov 25  | Billingshurst<br>5-10,000            | Direct enquiry. Looking for car showroom & sales.<br>Info sent                                                                                                                                                       |               |
| Lambs Bricks             | Oct 25  | Billingshurst<br>2-3,000             | Direct enquiry but only scoping exercise at this stage.<br>Warehouse & offices for HQ facility due to relocation & redevelopment of existing space                                                                   |               |

## SCHEDULE OF ENQUIRIES



| COMPANY                    | DATE     | REQUIREMENT / LOCATION      | COMMENTS                                                                                                                                                                                                                                                             | ACTION                                                 |
|----------------------------|----------|-----------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------|
|                            |          |                             | Additional info sent and considering if it would work – they would need to ad in additional offices and also concerned about parking provision as they would have quite a few office staff.                                                                          |                                                        |
| Caprima Marquees           | Oct 25   |                             | Direct enquiry – awaiting feedback                                                                                                                                                                                                                                   |                                                        |
| Invicta Animal Health      | Oct 25   |                             | Direct enquiry – awaiting feedback                                                                                                                                                                                                                                   |                                                        |
| Flooring Hub               | Oct 25   |                             | Direct enquiry – awaiting feedback                                                                                                                                                                                                                                   |                                                        |
| Joanna's Boutique Tea Room | April 25 | Mid Sussex<br>2-4,000 sq ft | Looking for production kitchen of around 2-4,000 sq ft. Meeting offered and looking at the units – Awaiting suitable dates from them. <b>Reached out again saying onsite and steels up early 2026 – but gone very quiet</b>                                          | Awaiting confirmation of potential meeting – No update |
| Hydropools Surrey          | April 25 | Mid Sussex<br>2-3,000 sq ft | Seeking around 2-3,000 sq ft. Info sent and awaiting response but suspect looking at when build will commence. No further feedback. <b>Seem keen following conversation late December – MD will drive by site and confirm with FD if it's a possibility for them</b> | Reached out to suggest meeting when steels go up       |

## SCHEDULE OF ENQUIRIES



| COMPANY                           | DATE    | REQUIREMENT / LOCATION     | COMMENTS                                                                                                                                          | ACTION                      |
|-----------------------------------|---------|----------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------|
| Blue Elephant                     | Feb 25  | South London and surrounds | Currently in old premises and looking for something south of the M25. Interested in looking once steels are up.                                   |                             |
| Berwicks of Horsham               | Sept 24 | 4-7,000                    | Relocation of flooring company from Horsham. Looking for freehold or LH. Will require good profile.                                               |                             |
| Technique Engineering Ltd         | Jan 24  | 2-4,000                    | Lift equipment company based Gillmans Industrial estate. They have a lease expiry coming up in November 2025. Details sent and awaiting feedback. |                             |
| Plumridge and Peters Ltd          | Jan 24  | 2-4,000                    | Sign making company based at Gillmans Industrial estate. They have a lease expiry coming up in Sept 2025. Details sent and awaiting feedback.     |                             |
| <b>Monitor Enquiries</b>          |         |                            |                                                                                                                                                   |                             |
| UPF                               | Oct 25  | Specific                   | Enquired off mailer, responded with info.                                                                                                         | <b>Chased for feedback.</b> |
| Halo<br>C/O Omega RE – Nella Pang | Oct 25  | West Sussex<br>20,000      | B2 use. LM in discussions.                                                                                                                        |                             |

## SCHEDULE OF ENQUIRIES



| COMPANY                                       | DATE         | REQUIREMENT / LOCATION         | COMMENTS                                                                                                                                                                                        | ACTION                          |
|-----------------------------------------------|--------------|--------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------|
| Millbrook Healthcare                          | Aug 25       | 10,000-15,000                  | Contract led for 15 miles of Brighton. Whilst out of search radius discussed the scheme for future reference/contracts.<br><b>Contract lead - MONITOR</b>                                       | For info only.<br>Contract led. |
| Fore Aviation                                 | Feb 25       | 4-8,000 Crawley & Surrounds    | Local aviation company looking at LH and FH options. Have requested timings information. Would like to look when there are steels going up. Timing won't work.                                  |                                 |
| Earthwise Bottling                            | August 25    | 6-8,000                        | Looking to relocate from London. Enquired about the Enterprise Park, Billingshurst but may switch to Focal as their priority are existing buildings rather than waiting for a unit to be built. |                                 |
| New Point                                     | Feb 25       | 6-8,000 Crawley & Horsham area | Contractor needing warehouse space for storage of equipment and maintenance of own vehicles. Details sent.                                                                                      |                                 |
| Leader Group                                  | Feb 25       | 6-8,000 West Sussex            | Flooring + bathroom company based in Hartlepool looking for a southern distribution hub as currently rely on a 3 <sup>rd</sup> party.                                                           |                                 |
| Propak                                        | October 2023 | 8-12,000 sq ft Mid Sussex      | Based on Horsham but are a relatively new expanding company on a budget rental.                                                                                                                 |                                 |
| Mole Valley Stores<br>C/O Cushman & Wakefield | Oct 23       | 13,000                         | <b>Ongoing discussions.</b><br>MV engaged for additional storage for their nearby site. Looking at Billingshurst Business Park                                                                  |                                 |

## SCHEDULE OF ENQUIRIES



| COMPANY | DATE | REQUIREMENT / LOCATION | COMMENTS | ACTION |
|---------|------|------------------------|----------|--------|
|---------|------|------------------------|----------|--------|

| Deleted Enquiries (Last Month)        |        |                     |                                                                                                                                    |                                                    |
|---------------------------------------|--------|---------------------|------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------|
| Just Equine                           | Feb 25 | 6-8,000 West Sussex | <b>Gone cold, delete</b><br>Equine shop in West Chiltington looking for a larger premises within the local area.                   | Has brochure/timing.                               |
| Headlam                               | Feb 25 | 3 – 7,500 Horsham   | <b>No requirement delete.</b><br>Horsham is focus at moment.<br>Have pushed and promoted scheme, one to monitor.<br>Trade counter. | Has brochure/timing.                               |
| Van arnhem Nursery                    | Nov 25 | Specific            | No further interest, delete.                                                                                                       | <b>Chased for feedback.</b>                        |
| Church's Performance Cars/GRT Customs | Oct 25 | West Sussex         | High end car/bike sales. Splitting business, looking for unit for bike display/sales.                                              | <b>Use is sui generis so not suitable. Delete.</b> |

## SCHEDULE OF ENQUIRIES

**PROPERTY:** Focal Point, Platts RAB, Billingshurst  
**CLIENT:** Goya / Hillwood  
**DATE:** February 2026

|                     |                     |
|---------------------|---------------------|
| Unit 1: 3,788 sq ft | Unit 5: 9,913 sq ft |
| Unit 2: 2,615 sq ft | Unit 6: 6,899 sq ft |
| Unit 3: 2,066 sq ft | Unit 7: 7,964 sq ft |
| Unit 4: 1,915 sq ft | Unit 8: 8,417 sq ft |
|                     | Unit 9: 9,450 sq.ft |

| COMPANY | DATE | REQUIREMENT / LOCATION (SQ FT) | COMMENTS | ACTION |
|---------|------|--------------------------------|----------|--------|
|---------|------|--------------------------------|----------|--------|

| Key Enquiries     |        |                               |                                                                                                                                                                   |                                                                                                                                                               |
|-------------------|--------|-------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Samworth Brothers | Nov 25 | Billingshurst & surrounds     | Expansion led, requires c. 8k sq ft for Food For Now/Ginsters company distribution. Flexible on timescales. Property Director waiting on Ops to confirm viewings. | <b>With opps to consider</b>                                                                                                                                  |
| Evri c/o LSH      | Apr 25 | 8-15,000 Horsham plus 5 miles | <b>Stay vs go.</b><br>Head of estates chasing internally.<br>Sep 25 occupation. 15-20 parking spaces.<br>Reported.                                                | <b>Focus on other key target locations. Still a potential but Horsham requirement is satisfied.</b><br><br><b>New estates team so reviewing requirements.</b> |

## SCHEDULE OF ENQUIRIES



| COMPANY                               | DATE    | REQUIREMENT / LOCATION            | COMMENTS                                                                                                                                                                                      | ACTION                                                                                    |
|---------------------------------------|---------|-----------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------|
| The Wellness Street Group             | Oct 25  | Specific                          | Enquired on units 1+2,                                                                                                                                                                        | <b>Proposed meeting / MT call. Updated on timings.</b><br><br><b>Chased in follow up.</b> |
| Events & Exhibition Partnership (EEP) | Oct 25  | Billingshurst                     | Direct enquiry for company looking to relocate from Dunsfold.<br><br>Proposal issued. Booked in to view but then cancelled on the day. Awaiting to see if they wish to arrange an inspection. | <b>Encourage site meeting following cancellation of previous.</b>                         |
| Conserva UK                           | July 25 | Billingshurst & Surrounds 1-2,000 | Direct enquiry. Would need some offices inside one of the units.<br>Can wait till mid 2026.                                                                                                   |                                                                                           |
| The Printed Word                      | Dec 24  | 5,000-7,000                       | Proposals issued.<br><br>Want to progress but can't agree terms until sale of their unit.<br>Estate freeholder happy with use.                                                                | Unit 6 or 1+2                                                                             |
| <b>NEW / Existing</b>                 |         |                                   |                                                                                                                                                                                               |                                                                                           |
| c/o JLL                               | Jan 26  | Horsham, 15,000-40,000            | R&D use, need parking plus enough eaves to install mezz.                                                                                                                                      |                                                                                           |

## SCHEDULE OF ENQUIRIES



| COMPANY        | DATE   | REQUIREMENT / LOCATION              | COMMENTS                                                                                                                                              | ACTION |
|----------------|--------|-------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------|--------|
| Wild Nutrition | Jan 26 | 30,000-40,000 – Lewes               | Had looked at Audio Park so we have pushed Focal Point but we are very much at periphery of their search.                                             |        |
| c/o VW         | Jan 26 | 15,000-20,000 Horsham plus 15 miles | B2 user with budget of £120k pax so £10 psf. Q2 26 timing                                                                                             |        |
| Funktion One   | Jan 26 | Sussex                              | Currently based on farm and have multiple storage units. Looking to bring operation under one roof. Sales/distribution of high value audio equipment. |        |
| Saneux         | Jan 26 | Crawley & surrounds                 | Crawley based occupier. Currently in 30k sq ft and looking to downsize. Timing is immediate.                                                          |        |
| c/o CBRE       | Feb 26 | 10,000 between Crawley/Brighton     | Looking for 10,000 sqft min 5m eaves B2/B8 use. Minimum 15 parking spaces.                                                                            |        |
| Ideal Valeting | Feb 25 | Billingshurst 1-2,500               | Direct enquiry for car detailing company looking for a base as existing unit is too large for them.                                                   |        |

## SCHEDULE OF ENQUIRIES



| COMPANY                    | DATE     | REQUIREMENT / LOCATION      | COMMENTS                                                                                                                                                                                                                                                                                                                                                                     | ACTION                                                    |
|----------------------------|----------|-----------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------|
| Team Virtus (Car dealer)   | Nov 25   | Billingshurst<br>5-10,000   | Direct enquiry. Looking for car showroom & sales.<br>Info sent                                                                                                                                                                                                                                                                                                               |                                                           |
| Lambs Bricks               | Oct 25   | Billingshurst<br>2-3,000    | Direct enquiry but only scoping exercise at this stage.<br>Warehouse & offices for HQ facility due to relocation & redevelopment of existing space<br><b>Additional info sent and considering if it would work – they would need to add in additional offices and also concerned about parking provision as they would have quite a few office staff. Still considering.</b> |                                                           |
| Joanna's Boutique Tea Room | April 25 | Mid Sussex<br>2-4,000 sq ft | Looking for production kitchen of around 2-4,000 sq ft. Meeting offered and looking at the units – Awaiting suitable dates from them. <b>Reached out again saying onsite and steels up early 2026 – but gone very quiet</b>                                                                                                                                                  | Awaiting confirmation of potential meeting<br>– No update |
| Hydropools Surrey          | April 25 | Mid Sussex<br>2-3,000 sq ft | Seeking around 2-3,000 sq ft. Info sent and awaiting response but suspect looking at when build will commence. No further feedback. <b>Seem keen following conversation late December – MD will drive by site and confirm with FD if it's a possibility for them. Still awaiting feedback.</b>                                                                               | Reached out to suggest meeting when steels go up          |
| Blue Elephant              | Feb 25   | South London and surrounds  | Currently in old premises and looking for something south of the M25. Interested in looking once steels are up.                                                                                                                                                                                                                                                              |                                                           |
| Berwicks of Horsham        | Sept 24  | 4-7,000                     | Relocation of flooring company from Horsham. Looking for freehold or LH. Will require good profile.                                                                                                                                                                                                                                                                          |                                                           |

## SCHEDULE OF ENQUIRIES



| COMPANY                           | DATE   | REQUIREMENT / LOCATION | COMMENTS                                                                                                                                          | ACTION |
|-----------------------------------|--------|------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------|--------|
| Technique Engineering Ltd         | Jan 24 | 2-4,000                | Lift equipment company based Gillmans Industrial estate. They have a lease expiry coming up in November 2025. Details sent and awaiting feedback. |        |
| Plumridge and Peters Ltd          | Jan 24 | 2-4,000                | Sign making company based at Gillmans Industrial estate. They have a lease expiry coming up in Sept 2025. Details sent and awaiting feedback.     |        |
| <b>Monitor Enquiries</b>          |        |                        |                                                                                                                                                   |        |
| Halo<br>C/O Omega RE – Nella Pang | Oct 25 | West Sussex<br>20,000  | B2 use. LM in discussions.                                                                                                                        |        |
| Caprima Marquees                  | Oct 25 |                        | Direct enquiry – awaiting feedback                                                                                                                |        |
| Invicta Animal Health             | Oct 25 |                        | Direct enquiry – awaiting feedback                                                                                                                |        |
| Flooring Hub                      | Oct 25 |                        | Direct enquiry – awaiting feedback                                                                                                                |        |

## SCHEDULE OF ENQUIRIES



| COMPANY                                       | DATE         | REQUIREMENT / LOCATION         | COMMENTS                                                                                                                                                                                        | ACTION                          |
|-----------------------------------------------|--------------|--------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------|
| Millbrook Healthcare                          | Aug 25       | 10,000-15,000                  | Contract led for 15 miles of Brighton. Whilst out of search radius discussed the scheme for future reference/contracts.<br><b>Contract lead - MONITOR</b>                                       | For info only.<br>Contract led. |
| Fore Aviation                                 | Feb 25       | 4-8,000 Crawley & Surrounds    | Local aviation company looking at LH and FH options. Have requested timings information. Would like to look when there are steels going up. Timing won't work.                                  |                                 |
| Earthwise Bottling                            | August 25    | 6-8,000                        | Looking to relocate from London. Enquired about the Enterprise Park, Billingshurst but may switch to Focal as their priority are existing buildings rather than waiting for a unit to be built. |                                 |
| New Point                                     | Feb 25       | 6-8,000 Crawley & Horsham area | Contractor needing warehouse space for storage of equipment and maintenance of own vehicles. Details sent.                                                                                      |                                 |
| Leader Group                                  | Feb 25       | 6-8,000 West Sussex            | Flooring + bathroom company based in Hartlepool looking for a southern distribution hub as currently rely on a 3 <sup>rd</sup> party.                                                           |                                 |
| Propak                                        | October 2023 | 8-12,000 sq ft Mid Sussex      | Based on Horsham but are a relatively new expanding company on a budget rental.                                                                                                                 |                                 |
| Mole Valley Stores<br>C/O Cushman & Wakefield | Oct 23       | 13,000                         | <b>Ongoing discussions.</b><br>MV engaged for additional storage for their nearby site. Looking at Billingshurst Business Park                                                                  |                                 |

## SCHEDULE OF ENQUIRIES



CUSHMAN &  
WAKEFIELD

Lambert  
Smith  
Hampton



| COMPANY | DATE | REQUIREMENT /<br>LOCATION | COMMENTS | ACTION |
|---------|------|---------------------------|----------|--------|
|---------|------|---------------------------|----------|--------|

| Deleted Enquiries (Last Month) |        |          |                                           |                       |
|--------------------------------|--------|----------|-------------------------------------------|-----------------------|
| UPF                            | Oct 25 | Specific | Enquired off mailer, responded with info. | Gone cold,<br>delete. |
|                                |        |          |                                           |                       |
|                                |        |          |                                           |                       |
|                                |        |          |                                           |                       |

## SCHEDULE OF ENQUIRIES

**PROPERTY:** Focal Point, Platts RAB, Billingshurst  
**CLIENT:** Goya / Hillwood  
**DATE:** February 2026

|                     |                     |
|---------------------|---------------------|
| Unit 1: 3,788 sq ft | Unit 5: 9,913 sq ft |
| Unit 2: 2,615 sq ft | Unit 6: 6,899 sq ft |
| Unit 3: 2,066 sq ft | Unit 7: 7,964 sq ft |
| Unit 4: 1,915 sq ft | Unit 8: 8,417 sq ft |
|                     | Unit 9: 9,450 sq.ft |

| COMPANY | DATE | REQUIREMENT / LOCATION (SQ FT) | COMMENTS | ACTION |
|---------|------|--------------------------------|----------|--------|
|---------|------|--------------------------------|----------|--------|

| Key Enquiries                                  |         |                               |                                                                                                                                                                                                                                               |                                                                    |
|------------------------------------------------|---------|-------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------|
| AJM Healthcare                                 | Feb -26 | 20,000                        | Contract led , Burgess Hill including Billingshurst                                                                                                                                                                                           | Viewing today                                                      |
| Confidentially<br>B&W Loud Speakers<br>c/o JLL | Jan 26  | Horsham, 15,000-40,000        | R&D use, need parking plus enough eaves to install mezz.<br><b>Viewed with TH 25/02.</b><br><b>Early days Potentially interested in the whole site. Ful spec &amp; plans sent over for test fit. One of 6 options visited on the same day</b> | Follow up in 1-2 weeks                                             |
| Samworth Brothers                              | Nov 25  | Billingshurst & surrounds     | Expansion led, requires c. 8k sq ft for Food For Now/Ginsters company distribution. Flexible on timescales. Property Director waiting on Ops to confirm viewings.                                                                             | With opps to consider                                              |
| Evri c/o LSH                                   | Apr 25  | 8-15,000 Horsham plus 5 miles | <b>Stay vs go.</b><br>Head of estates chasing internally.<br>Sep 25 occupation. 15-20 parking spaces.<br>Reported.                                                                                                                            | Focus on other key target locations. Still a potential but Horsham |

## SCHEDULE OF ENQUIRIES



| COMPANY                               | DATE    | REQUIREMENT / LOCATION            | COMMENTS                                                                                                                                                                                                                                  | ACTION                                                                                                          |
|---------------------------------------|---------|-----------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------|
|                                       |         |                                   |                                                                                                                                                                                                                                           | requirement is satisfied.<br><br>New estates team so reviewing requirements.                                    |
| The Wellness Street Group             | Oct 25  | Specific                          | Enquired on units 1+2,                                                                                                                                                                                                                    | Proposed meeting / MT call. Updated on timings.<br><br>Chased in follow up.<br><br>No response, suggest delete. |
| Events & Exhibition Partnership (EEP) | Oct 25  | Billingshurst                     | Direct enquiry for company looking to relocate from Dunsfold.<br><br>Proposal issued. Booked in to view but then cancelled on the day. Awaiting to see if they wish to arrange an inspection. Gone quiet – move to monitor for next call. | Encourage site meeting following cancellation of previous.                                                      |
| Conserva UK                           | July 25 | Billingshurst & Surrounds 1-2,000 | Direct enquiry. Would need some offices inside one of the units. Can wait till mid 2026.                                                                                                                                                  |                                                                                                                 |

## SCHEDULE OF ENQUIRIES



| COMPANY                                        | DATE   | REQUIREMENT / LOCATION | COMMENTS                                                                                                                                                                                   | ACTION                                |
|------------------------------------------------|--------|------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------|
| The Printed Word                               | Dec 24 | 5,000-7,000            | Proposals issued.<br><br>Want to progress but can't agree terms until sale of their unit. Estate freeholder happy with use. Offer received on their unit albeit at a low level.            | Unit 6 or 1+2                         |
| <b>NEW / Existing</b>                          |        |                        |                                                                                                                                                                                            |                                       |
| Premier Relocations                            | Mar 26 | 25-35,000              | Lease event end of 2026 – Believed to be looking at Audio Park as local to their existing unit. Encouraging to inspect Focal point                                                         |                                       |
| D.G. Telecoms                                  | Mar 26 | TBC                    | Direct enquiry. Asked for information on security of estate, further details of requirement TBC.                                                                                           |                                       |
| Econotech                                      | Feb 26 | 2,000 - Billingshurst  | Direct enquiry. Based locally. Asked for indicative rents on 1 & 10 which have been provided – but have reverted to say the units are too expensive for them as only pay £32,400 per annum |                                       |
| Confidential C/o Aidan Farrell Zeitlyn Farrell | Feb 26 | 5-7,500 East Sussex    | Trade Counter/Roadside Units with prominence. Reported                                                                                                                                     |                                       |
| Wild Nutrition                                 | Jan 26 | 30,000-40,000 – Lewes  | Had looked at Audio Park so we have pushed Focal Point but we are very much at periphery of their search.                                                                                  | <b>March – currently too far out.</b> |

## SCHEDULE OF ENQUIRIES



| COMPANY               | DATE     | REQUIREMENT / LOCATION             | COMMENTS                                                                                                                                                                                                                                                                                                                                                                        | ACTION                                           |
|-----------------------|----------|------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------|
| Funktion One          | Jan 26   | Sussex                             | Currently based on farm and have multiple storage units. Looking to bring operation under one roof. Sales/distribution of high value audio equipment.<br><b>Mar 26 – No response since initial enquiry.</b>                                                                                                                                                                     |                                                  |
| Saneux                | Jan 26   | Crawley & surrounds                | Crawley based occupier. Currently in 30k sq ft and looking to downsize. Timing is immediate<br><b>Mar 26 – Focussing on alternative options due to timing - MONITOR</b>                                                                                                                                                                                                         |                                                  |
| c/o CBRE<br>Tim Edgel | Feb 26   | 10,000 between<br>Crawley/Brighton | Looking for 10,000 sqft min 5m eaves B2/B8 use. Minimum 15 parking spaces.                                                                                                                                                                                                                                                                                                      |                                                  |
| Lambs Bricks          | Oct 25   | Billingshurst<br>2-3,000           | Direct enquiry but only scoping exercise at this stage. Warehouse & offices for HQ facility due to relocation & redevelopment of existing space<br><b>Additional info sent and considering if it would work – they would need to ad in additional offices and also concerned about parking provision as they would have quite a few office staff. Still considering.</b>        |                                                  |
| Hydropools Surrey     | April 25 | Mid Sussex<br>2-3,000 sq ft        | Seeking around 2-3,000 sq ft. Info sent and awaiting response but suspect looking at when build will commence. No further feedback. <b>Seem keen following conversation late December – MD will drive by site and confirm with FD if it's a possibility for them. Still awaiting feedback and have chased to see if they wish to inspect albeit contact away till mid March</b> | Reached out to suggest meeting when steels go up |

## SCHEDULE OF ENQUIRIES



| COMPANY                           | DATE    | REQUIREMENT / LOCATION     | COMMENTS                                                                                                                                          | ACTION                            |
|-----------------------------------|---------|----------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------|
| Blue Elephant                     | Feb 25  | South London and surrounds | Currently in old premises and looking for something south of the M25. Interested in looking once steels are up.                                   |                                   |
| Berwicks of Horsham               | Sept 24 | 4-7,000                    | Relocation of flooring company from Horsham. Looking for freehold or LH. Will require good profile.                                               |                                   |
| Technique Engineering Ltd         | Jan 24  | 2-4,000                    | Lift equipment company based Gillmans Industrial estate. They have a lease expiry coming up in November 2025. Details sent and awaiting feedback. |                                   |
| Plumridge and Peters Ltd          | Jan 24  | 2-4,000                    | Sign making company based at Gillmans Industrial estate. They have a lease expiry coming up in Sept 2025. Details sent and awaiting feedback.     |                                   |
| <b>Monitor Enquiries</b>          |         |                            |                                                                                                                                                   |                                   |
| Halo<br>C/O Omega RE – Nella Pang | Oct 25  | West Sussex<br>20,000      | B2 use. LM in discussions.                                                                                                                        | <b>March – currently on hold,</b> |
| Caprima Marquees                  | Oct 25  |                            | Direct enquiry – awaiting feedback                                                                                                                |                                   |

## SCHEDULE OF ENQUIRIES



| COMPANY               | DATE         | REQUIREMENT / LOCATION         | COMMENTS                                                                                                                                                                                        | ACTION                          |
|-----------------------|--------------|--------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------|
| Invicta Animal Health | Oct 25       |                                | Direct enquiry – awaiting feedback                                                                                                                                                              |                                 |
| Flooring Hub          | Oct 25       |                                | Direct enquiry – awaiting feedback                                                                                                                                                              |                                 |
| Millbrook Healthcare  | Aug 25       | 10,000-15,000                  | Contract led for 15 miles of Brighton. Whilst out of search radius discussed the scheme for future reference/contracts.<br><b>Contract lead - MONITOR</b>                                       | For info only.<br>Contract led. |
| Earthwise Bottling    | August 25    | 6-8,000                        | Looking to relocate from London. Enquired about the Enterprise Park, Billingshurst but may switch to Focal as their priority are existing buildings rather than waiting for a unit to be built. |                                 |
| New Point             | Feb 25       | 6-8,000 Crawley & Horsham area | Contractor needing warehouse space for storage of equipment and maintenance of own vehicles. Details sent.                                                                                      |                                 |
| Leader Group          | Feb 25       | 6-8,000 West Sussex            | Flooring + bathroom company based in Hartlepool looking for a southern distribution hub as currently rely on a 3 <sup>rd</sup> party.                                                           |                                 |
| Propak                | October 2023 | 8-12,000 sq ft Mid Sussex      | Based on Horsham but are a relatively new expanding company on a budget rental.                                                                                                                 |                                 |

## SCHEDULE OF ENQUIRIES



| COMPANY                                       | DATE     | REQUIREMENT / LOCATION      | COMMENTS                                                                                                                                                                                                                    | ACTION                    |
|-----------------------------------------------|----------|-----------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------|
| Mole Valley Stores<br>C/O Cushman & Wakefield | Oct 23   | 13,000                      | <b>Ongoing discussions.</b><br>MV engaged for additional storage for their nearby site. Looking at Billingshurst Business Park                                                                                              |                           |
| <b>Deleted Enquiries (Last Month)</b>         |          |                             |                                                                                                                                                                                                                             |                           |
| UPF                                           | Oct 25   | Specific                    | Enquired off mailer, responded with info.                                                                                                                                                                                   | <b>Gone cold, delete.</b> |
| Fore Aviation                                 | Feb 25   | 4-8,000 Crawley & Surrounds | Local aviation company looking at LH and FH options. Have requested timings information. Would like to look when there are steels going up. Timing won't work.                                                              |                           |
| Ideal Valeting                                | Feb 25   | Billingshurst<br>1-2,500    | Direct enquiry for car detailing company looking for a base as existing unit is too large for them.<br>Run the numbers and the units will be too expensive for them                                                         |                           |
| Joanna's Boutique Tea Room                    | April 25 | Mid Sussex<br>2-4,000 sq ft | Looking for production kitchen of around 2-4,000 sq ft. Meeting offered and looking at the units – Awaiting suitable dates from them. <b>Reached out again saying onsite and steels up early 2026 – but gone very quiet</b> | DEAD                      |
| Team Virtus (Car dealer)                      | Nov 25   | Billingshurst<br>5-10,000   | Direct enquiry. Looking for car showroom & sales.<br>Info sent                                                                                                                                                              | <b>DELETE</b>             |

## SCHEDULE OF ENQUIRIES



| COMPANY | DATE   | REQUIREMENT / LOCATION              | COMMENTS                                                  | ACTION |
|---------|--------|-------------------------------------|-----------------------------------------------------------|--------|
| c/o VW  | Jan 26 | 15,000-20,000 Horsham plus 15 miles | B2 user with budget of £120k pax so £10 psf. Q2 26 timing | DELETE |

## SCHEDULE OF ENQUIRIES

**PROPERTY:** Focal Point, Platts RAB, Billingshurst  
**CLIENT:** Goya / Hillwood  
**DATE:** April 2026

Unit 1: 3,788 sq ft  
 Unit 2: 2,615 sq ft  
 Unit 3: 2,066 sq ft  
 Unit 4: 1,915 sq ft  
 Unit 5: 9,913 sq ft  
 Unit 6: 6,899 sq ft  
 Unit 7: 7,964 sq ft  
 Unit 8: 8,417 sq ft  
 Unit 9: 9,450 sq.ft

| COMPANY | DATE | REQUIREMENT / LOCATION (SQ FT) | COMMENTS | ACTION |
|---------|------|--------------------------------|----------|--------|
|---------|------|--------------------------------|----------|--------|

| Key Enquiries                                  |         |                           |                                                                                                                                                                                                                                               |                               |
|------------------------------------------------|---------|---------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------|
| Stambridge Group                               | Apr-26  | 2,000                     | Counter proposal received at £30,000 pa – 6 months RF and further 3 after 5 <sup>th</sup> year break.                                                                                                                                         | <b>Awaiting viewing.</b>      |
| AJM Healthcare                                 | Feb -26 | 20,000                    | Contract led , Burgess Hill including Billingshurst – Director left so identifying new contact.                                                                                                                                               | <b>Viewed March</b>           |
| Confidentially<br>B&W Loud Speakers<br>c/o JLL | Jan 26  | Horsham, 15,000-40,000    | R&D use, need parking plus enough eaves to install mezz.<br><b>Viewed with TH 25/02.</b><br><b>Early days Potentially interested in the whole site. Ful spec &amp; plans sent over for test fit. One of 6 options visited on the same day</b> | <b>Follow up in 1-2 weeks</b> |
| Samworth Brothers                              | Nov 25  | Billingshurst & surrounds | Expansion led, requires c. 8k sq ft for Food For Now/Ginsters company distribution. Flexible on timescales. Property Director waiting on Ops to confirm viewings.                                                                             | <b>With opps to consider</b>  |

## SCHEDULE OF ENQUIRIES



| COMPANY                   | DATE    | REQUIREMENT / LOCATION            | COMMENTS                                                                                                           | ACTION                                                                                                                                                        |
|---------------------------|---------|-----------------------------------|--------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Evri c/o LSH              | Apr 25  | 8-15,000 Horsham plus 5 miles     | <b>Stay vs go.</b><br>Head of estates chasing internally.<br>Sep 25 occupation. 15-20 parking spaces.<br>Reported. | <b>Focus on other key target locations. Still a potential but Horsham requirement is satisfied.</b><br><br><b>New estates team so reviewing requirements.</b> |
| The Wellness Street Group | Oct 25  | Specific                          | Enquired on units 1+2,                                                                                             | <b>Proposed meeting / MT call. Updated on timings.</b><br><br><b>Chased in follow up.</b><br><br><b>No response, suggest delete.</b>                          |
| Conserva UK               | July 25 | Billingshurst & Surrounds 1-2,000 | Direct enquiry. Would need some offices inside one of the units.<br>Can wait till mid 2026.                        |                                                                                                                                                               |

## SCHEDULE OF ENQUIRIES



| COMPANY                                      | DATE   | REQUIREMENT / LOCATION | COMMENTS                                                                                                                                                                                                                                  | ACTION        |
|----------------------------------------------|--------|------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------|
| The Printed Word                             | Dec 24 | 5,000-7,000            | Proposals issued.<br><br>Want to progress but can't agree terms until sale of their unit. Estate freeholder happy with use. Offer received on their unit albeit at a low level – <b>staying put</b>                                       | Unit 6 or 1+2 |
| <b>NEW / Existing</b>                        |        |                        |                                                                                                                                                                                                                                           |               |
| Confidential c/o Peter Amstell @ Hurst Warne | Mar 26 | 15,000                 | Initial requirement for 7 – 10k but increased to 15k as options did not offer required yard space. West Sussex search area. Focal Point sent but understood to not have enough yard space.                                                |               |
| Padel On                                     | Mar 26 | 20,000                 | Looking for additional locations for Padel Business. Sent details but not convinced on location.                                                                                                                                          |               |
| Orbiter Aviation                             | Mar 26 | 8,000                  | Understood to have looked at Audio Park and have requirement. Have tried reaching out but currently drawn a blank.                                                                                                                        |               |
| LW Contractors                               | Mar 26 | 6,000                  | Direct enquiry from Chris Proctor. Trying to set up a viewing, all info provided.                                                                                                                                                         |               |
| Confidential c/o David Charles               | Mar 26 | 7-9,000                | I have been retained to acquire a leasehold light industrial premises of between 7,000 and 9,000 ft. <sup>2</sup> in the following areas.<br><br>Horsham, Crawley, Haywards Heath, Burgess Hill, Hazelmere, Billingshurst, East Grinstead |               |

## SCHEDULE OF ENQUIRIES



| COMPANY                                        | DATE   | REQUIREMENT / LOCATION | COMMENTS                                                                                                                                                                                   | ACTION                                |
|------------------------------------------------|--------|------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------|
|                                                |        |                        | My clients require a self-contained building with a dedicated yard.<br><br>Details and plans sent.                                                                                         |                                       |
| Premier Relocations                            | Mar 26 | 25-35,000              | Lease event end of 2026 – Believed to be looking at Audio Park as local to their existing unit. Encouraging to inspect Focal point                                                         |                                       |
| D.G. Telecoms                                  | Mar 26 | TBC                    | Direct enquiry. Asked for information on security of estate, further details of requirement TBC. <b>No response, chasing</b>                                                               |                                       |
| Econotech                                      | Feb 26 | 2,000 - Billingshurst  | Direct enquiry. Based locally. Asked for indicative rents on 1 & 10 which have been provided – but have reverted to say the units are too expensive for them as only pay £32,400 per annum |                                       |
| Confidential C/o Aidan Farrell Zeitlyn Farrell | Feb 26 | 5-7,500 East Sussex    | <b>April – no decision as yet. Monitor</b> , Trade Counter/Roadside Units with prominence. Reported                                                                                        |                                       |
| Wild Nutrition                                 | Jan 26 | 30,000-40,000 – Lewes  | Had looked at Audio Park so we have pushed Focal Point but we are very much at periphery of their search.                                                                                  | <b>March – currently too far out.</b> |

## SCHEDULE OF ENQUIRIES



| COMPANY                       | DATE     | REQUIREMENT / LOCATION             | COMMENTS                                                                                                                                                                                                                                                                                                                                                                        | ACTION                                           |
|-------------------------------|----------|------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------|
| Funktion One                  | Jan 26   | Sussex                             | Currently based on farm and have multiple storage units. Looking to bring operation under one roof. Sales/distribution of high value audio equipment.<br><b>Mar 26 – No response since initial enquiry.</b>                                                                                                                                                                     |                                                  |
| c/o CBRE<br>Harry Thislewaite | Feb 26   | 10,000 between<br>Crawley/Brighton | Looking for 10,000 sqft min 5m eaves B2/B8 use. Minimum 15 parking spaces. <b>Apr 26 - understood to be obo JV between euro car parts and electric car company, and taking space on south coast.</b>                                                                                                                                                                            |                                                  |
| Lambs Bricks                  | Oct 25   | Billingshurst<br>2-3,000           | Direct enquiry but only scoping exercise at this stage. Warehouse & offices for HQ facility due to relocation & redevelopment of existing space<br><b>Additional info sent and considering if it would work – they would need to ad in additional offices and also concerned about parking provision as they would have quite a few office staff. Viewed with TH.</b>           |                                                  |
| Hydropools Surrey             | April 25 | Mid Sussex<br>2-3,000 sq ft        | Seeking around 2-3,000 sq ft. Info sent and awaiting response but suspect looking at when build will commence. No further feedback. <b>Seem keen following conversation late December – MD will drive by site and confirm with FD if it's a possibility for them. Still awaiting feedback and have chased to see if they wish to inspect albeit contact away till mid March</b> | Reached out to suggest meeting when steels go up |
| Blue Elephant                 | Feb 25   | South London and surrounds         | Currently in old premises and looking for something south of the M25. Interested in looking once steels are up.                                                                                                                                                                                                                                                                 |                                                  |

## SCHEDULE OF ENQUIRIES



| COMPANY                           | DATE    | REQUIREMENT / LOCATION | COMMENTS                                                                                                                                                                | ACTION                            |
|-----------------------------------|---------|------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------|
| Technique Engineering Ltd         | Jan 24  | 2-4,000                | Lift equipment company based Gillmans Industrial estate. They have a lease expiry coming up in November 2025. Details sent and awaiting feedback.                       |                                   |
| Plumridge and Peters Ltd          | Jan 24  | 2-4,000                | Sign making company based at Gillmans Industrial estate. They have a lease expiry coming up in Sept 2025. Details sent and awaiting feedback.                           |                                   |
| <b>Monitor Enquiries</b>          |         |                        |                                                                                                                                                                         |                                   |
| Saneux                            | Jan 26  | Crawley & surrounds    | Crawley based occupier. Currently in 30k sq ft and looking to downsize. Timing is immediate<br><b>Mar 26 – Focussing on alternative options due to timing - MONITOR</b> |                                   |
| Berwicks of Horsham               | Sept 24 | 4-7,000                | Relocation of flooring company from Horsham. Looking for freehold or LH. Will require good profile.                                                                     |                                   |
| Halo<br>C/O Omega RE – Nella Pang | Oct 25  | West Sussex<br>20,000  | B2 use. LM in discussions.                                                                                                                                              | <b>March – currently on hold,</b> |
| Caprima Marquees                  | Oct 25  |                        | Direct enquiry – awaiting feedback                                                                                                                                      |                                   |

## SCHEDULE OF ENQUIRIES



| COMPANY               | DATE         | REQUIREMENT / LOCATION         | COMMENTS                                                                                                                                                                                        | ACTION                          |
|-----------------------|--------------|--------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------|
| Invicta Animal Health | Oct 25       |                                | Direct enquiry – awaiting feedback                                                                                                                                                              |                                 |
| Flooring Hub          | Oct 25       |                                | Direct enquiry – awaiting feedback                                                                                                                                                              |                                 |
| Millbrook Healthcare  | Aug 25       | 10,000-15,000                  | Contract led for 15 miles of Brighton. Whilst out of search radius discussed the scheme for future reference/contracts.<br><b>Contract lead - MONITOR</b>                                       | For info only.<br>Contract led. |
| Earthwise Bottling    | August 25    | 6-8,000                        | Looking to relocate from London. Enquired about the Enterprise Park, Billingshurst but may switch to Focal as their priority are existing buildings rather than waiting for a unit to be built. |                                 |
| New Point             | Feb 25       | 6-8,000 Crawley & Horsham area | Contractor needing warehouse space for storage of equipment and maintenance of own vehicles. Details sent.                                                                                      |                                 |
| Leader Group          | Feb 25       | 6-8,000 West Sussex            | Flooring + bathroom company based in Hartlepool looking for a southern distribution hub as currently rely on a 3 <sup>rd</sup> party.                                                           |                                 |
| Propak                | October 2023 | 8-12,000 sq ft Mid Sussex      | Based on Horsham but are a relatively new expanding company on a budget rental.                                                                                                                 |                                 |

## SCHEDULE OF ENQUIRIES



| COMPANY                                       | DATE     | REQUIREMENT / LOCATION      | COMMENTS                                                                                                                                                                                                                    | ACTION                    |
|-----------------------------------------------|----------|-----------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------|
| Mole Valley Stores<br>C/O Cushman & Wakefield | Oct 23   | 13,000                      | <b>Ongoing discussions.</b><br>MV engaged for additional storage for their nearby site. Looking at Billingshurst Business Park                                                                                              |                           |
| <b>Deleted Enquiries (Last Month)</b>         |          |                             |                                                                                                                                                                                                                             |                           |
| UPF                                           | Oct 25   | Specific                    | Enquired off mailer, responded with info.                                                                                                                                                                                   | <b>Gone cold, delete.</b> |
| Fore Aviation                                 | Feb 25   | 4-8,000 Crawley & Surrounds | Local aviation company looking at LH and FH options. Have requested timings information. Would like to look when there are steels going up. Timing won't work.                                                              |                           |
| Ideal Valeting                                | Feb 25   | Billingshurst<br>1-2,500    | Direct enquiry for car detailing company looking for a base as existing unit is too large for them.<br>Run the numbers and the units will be too expensive for them                                                         |                           |
| Joanna's Boutique Tea Room                    | April 25 | Mid Sussex<br>2-4,000 sq ft | Looking for production kitchen of around 2-4,000 sq ft. Meeting offered and looking at the units – Awaiting suitable dates from them. <b>Reached out again saying onsite and steels up early 2026 – but gone very quiet</b> | DEAD                      |
| Team Virtus (Car dealer)                      | Nov 25   | Billingshurst<br>5-10,000   | Direct enquiry. Looking for car showroom & sales.<br>Info sent                                                                                                                                                              | <b>DELETE</b>             |

## SCHEDULE OF ENQUIRIES



| COMPANY | DATE   | REQUIREMENT / LOCATION              | COMMENTS                                                  | ACTION |
|---------|--------|-------------------------------------|-----------------------------------------------------------|--------|
| c/o VW  | Jan 26 | 15,000-20,000 Horsham plus 15 miles | B2 user with budget of £120k pax so £10 psf. Q2 26 timing | DELETE |